A Publication of the Salina Area Chamber of Commerce

April 2022 Volume 62, Number 3

Chamber Blue of Kansas See pg 03

### **AT A GLANCE** Mark your Calendar!

Springboard Board Service Training . April 13 KWU Fitzpatrick Auditorium

100 E. Claflin 9am-4pm

April 14

Residence 600

600 E. Elm Street

5-7pm

Ribbon Cutting..... . April 19

The Original Grande

1019 E. Crawford Street

10am

Ribbon Cutting.....

Salina Downtown, Inc.

134 S. Santa Fe

4pm

April 28

Salina Country Club

2101 E. Country Club Rd.

5-7pm

.May 5

Long McArthur, Inc

3450 S. Ninth

Downtown Salina

11am-1pm

5-7pm

Details inside!

Chamber Blue of Kansas



heart.



Kansas Kansas

bcbsks.com



**Springboard Board Service Training -APRIL 13** 

See pg 12



#### OFFICIAL PUBLICATION

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#### **BOARD OF DIRECTORS**

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## From the CEO



Eric L. Brown

In late June of 2018 is when I first saw the news that the Trump administration finalized a rule to expand association health plans (AHPs). That rule was proposed by the Department of Labor (DOL) and allowed employers to join or form AHPs and purchase insurance on the large group market. Although AHPs are not a new concept, that rule loosens restrictions around which organizations can join or create a plan, allowing a larger swath of employers to form an AHP based on either industry or geography.

That was news to my ears because it was a need that so many small businesses could benefit from. It was at that time your Chamber

began working towards this solution, but it obviously was not a solution that was 'plug and play'. Since that time, we began working with groups like HUB International and the state legislators to understand the barriers to beginning an association healthcare plan. The general consensus was that until the state ratified the federal rule, those types of plans were not able to be provided by organizations like the Chamber. Then in April 2019, there was another glimmer of hope as Gov. Laura Kelly decided the bill granting Kansas Farm Bureau authority to sell health coverage exempted from state and federal regulation would become state law without her signature. That Kansas law allowed the Farm Bureau to market health policies that would fall short of federal standards of the Affordable Care Act. It wouldn't be regulated by the Kansas insurance commissioner because the statute technically defined the coverage as something other than insurance.

Then came the COVID year of 2020 and there was not as much work done around this concept at the state level. However, in May 2021, at a regional Chamber conference in Missouri, approximately 10 Chamber directors from across the state of Kansas began meeting with Blue Cross and Blue Shield of Kansas representatives regarding this concept. The key difference was our association is made up of over 30 Chambers of Commerce and those like entities are providing the path forward to create that association that makes an AHP possible. For the rest of 2021, those Chambers and BCBS of KS reps worked towards creating the structure and launching the marketing/interest campaign called Chamber Blue of KS.

It is exciting! This vehicle has the potential to take a small business group with a small group and give them access to large group medical coverage! Additionally, it is a healthcare plan that is direct through the provider, and it is regulated by the Kansas Insurance Department and the Department of Labor.

Please help spread the word and remember the key month is August 2022 as that is when the census/survey will be available for interested organizations to complete!

Eric L. Brown President/CEO Salina Area Chamber of Commerce

Ein L. Brom

#### HERE'S HOW TO CONTACT OUR CHAMBER STAFF



# CHAMBER BLUE OF KANSAS - A HEALTHY BENEFIT FROM YOUR CHAMBER

Chamber Blue of Kansas is a partnership between BlueCross and BlueShield and thirty Chambers across Kansas to provide an option for our member businesses and their employees for health care coverage. In the coming months, we will work together to understand and anticipate you and your employees' needs – finding solutions to improve outcomes and lower the overall cost of care.

#### WHAT

An association health plan is a type of group medical insurance for organizations that allow smaller companies to access the health insurance savings associated with large group medical coverage.

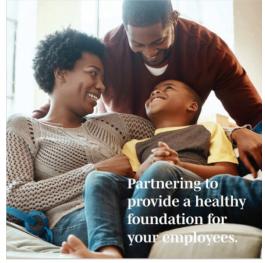
#### Value for you:

- One-on-one, local support telephone, virtual or on-site.
- More choice in plan options.
- Stability of rates with a larger pool of participants.
- Attract and retain top talent with robust benefit offering.
- Marketing and communications support.

#### **WHO**

The Chamber Blue of Kansas AHP is available to all employers who:

- Are active and in good standing of your local, participating chamber.
- Have two or more W2 employees. LLCs could be eligible depending on the circumstance.
- Will pay 25% of the lowest cost option.





- Have 70% of employee participation

   full time equivalents (FTE) minus
   employees with other coverage x
   70% = number of employees needed
   to enroll.
- Complete the employee survey to ensure January 2023 entrance into the AHP.

*Note:* If you join the AHP and then leave, you must wait two years to re-enroll.

#### WHEN

Spring/Early Summer 2022: Attend an information meeting about Chamber Blue of Kansas, presented by Salina Area Chamber of Commerce and BlueCross BlueShield of Kansas August 2022: Interest survey. Survey completion is mandatory to participate in the AHP.

September 2022: Rates will be announced.

October 2022: Enrollment begins with the support of Blue Cross

insurance plans
+
competitive rates
=
more value
for you

better

## **Springboard Training is Here!**

# **SPRINGBOARD**

**BOARD SERVICE TRAINING** 

Springboard is a one-day, immersive board service training program being presented April 13 from 9am-4pm at KWU's Fitzpatrick Auditorium, 100 E. Claffin Avenue. This is the result of a project by the Chamber's Leadership Salina 2021 Red Team and is being co-sponsored

by Kansas Wesleyan University. Learn about board responsibility, governance, procedures, supporting staff and more. This project was funded in part by a grant from the Dane G. Hansen Community Grant Fund of the Greater Salina Community Foundation.

No previous experience is required for participation. Please note the program fee is \$60 per participant, with scholarships available for those in need. Additionally, there are sponsorship opportunities for local business partners. Springboard is ready to equip, educate, and empower you! For more information, visit <a href="https://example.com/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/here/beta/





## 2022 **NEW MEMBER ORIENTATION**

Chamber of Commerce membership. Hear from Eric Brown, President/CEO, Ashley Finan, Membership Director, and others on the ins & outs membership how to get involved, and more!

**APRIL 21, 2022** 12PM-1PM

LUNCH WILL BE PROVIDED. RESERVATIONS REQUIRED.

120 W. Ash, Salina, KS 67401 Visit Salina Annex



**Eric Brown** President/CEO



Ashley Finan Membership Recruitment & **Retention Director** 

**REGISTRATION:** 785-827-9301

salinakansas.org

# **ZOORIFIC** EGGSTRAVAGANZA!

HALF-PRICE ADMISSION All Day for Children 12 & Under!

**Egg Hunt, Photo Op, Sno Cones & Popcorn, Live Animal Encounters & MORE!** 

#### WHY ADVERTISE IN **CHAMBERNET?**

Deadline: May 16, 2022

#### **NEW MEMBER BENEFIT**

As a new Chamber member, your first ChamberNet mailing is FREE! (\$125 value)





\$2,200+ printing costs \$500+ printing costs

LOW COST
Cost is just \$125 for the Mailing on your own 1,100 flyers, four (4) times a first page, \$50 for each page, and \$60 for each eparate additiona

page. Save up to \$1,700!

#### CONNECT

ChamberNet gets your business in front of thousands! Your flyer(s) will be mailed out to our exclusive mailing list AND a digital copy will be available on our website and social





#### **FREQUENCY**

**ChamberNet is distributed four times** a year. This allows you to advertise seasonal promotions, special events, and business information.

NATIONAL TRAVEL & TOURISM WEEK

MAY 1-7, 2022

## #FutureOfTravel







Owner(s): Jason Cao & Kevin O'Brien Email: info@barologrille.com



## What service/product do you provide?

A fine-dining restaurant that offers craft and traditional cocktails, a versatile small plates menu, happy hour, and a made-from-scratch kitchen.

When did you start your business and why? Our Grand Opening was September 30, 2020.

With 20 years of experience cooking in the finest restaurants, our chef is excited to present his vision to you and all our guests.

## Anything else you would like the community to know?

We are locally owned!

## What is something that no one knows about you?

We offer the opportunity to reserve the entire space for small parties. We also have a private dining area for business luncheons or dinners.



## Tell us a memorable experience that you've had in your business:



Our supportive guests are what makes Barolo a memorable experience for us. They have become like family to us.

Walking in the front door, hearing a live violinist, and enjoying a fabulous meal with friends and family makes for a unique dining experience in Salina, Kansas.

See the entire interview, and others, posted at: <a href="https://www.salinakansas.org/take-5.html">https://www.salinakansas.org/take-5.html</a>



After two years of careful consideration, SCT has become <u>Theatre Salina!</u> In a recent message to the community, Executive Director Michael Spicer frames the many and varied reasons behind the name choice:

"Our mission has evolved in quality of production and scope education to have a regional impact. Audiences, patrons, and donors are now statewide. The ticket buying audience includes the entire state of Kansas, every surrounding state, and even patrons from across the country.

We will reduce hesitation by new patrons to join our theatre family. We strongly believe that THEATRE SALINA will invite more people to engage with us.

We have retained Salina because it is who we are as well as where we are. Both are important. We remain dedicated to the same great quality of performance and education. We are the same 8-time National Award winning, Governor's Arts Award recipient theatre. We will continue to educate and delight more than 8,000 young audience members and more than 22,000 audience members each year.

Our history remains who we were and who we are. This new evolution forward becomes who we can be and who we will be: the regional theatre center for creating live theatre that we have become in the past 25 years.

Our past has been blessed because of your generosity and your support. Our future will be richer because of your loyalty, your endorsement, and the many new patrons who will join our family and enjoy live theatre for the next 61 years."





## **Choose Saline County Makes Staying Local Even More Rewarding**



We are very excited to announce the upcoming launch of a new app, Choose Saline County. This is a free platform, funded by the County through its American Rescue Plan Act funds, that is designed to reward residents and visitors for shopping at local businesses right here in Saline County. It is designed as a way for local businesses to attract more customers, engage with consumers, and boost revenues while helping to support

our community. The app also provides businesses a free platform to publish, market, and communicate directly with Saline County residents and visitors.

Currently on the County's website, <a href="www.saline.org/arpa">www.saline.org/arpa</a>, there is a link to sign up as a participating business. Please note that while the County is partnering with the Salina Area Chamber of Commerce to inform businesses about this opportunity, you do not need to be a Chamber member to participate in Choose Saline County. If you enroll, your business will be listed as a "Participating Business" on the app meaning app users will earn Saline Stars when they shop at your business. You can also choose to register as a "Redeeming Business" for an even bigger boost.

Each Saline Star earned from shopping at a Participating Business will provide a customer with \$1 that can be redeemed at a Redeeming Business. Redeeming Businesses, those that accept Saline Stars for payment, are reimbursed directly by the County for the full value of the transaction. This way we keep our local economy robust and the dollars in the community!

#### **Become a Redeeming Business!**

Becoming a Redeeming Business is easy, and assistance and marketing materials will be provided by the Salina Area Chamber of Commerce at no cost to the business. As a Redeeming Business, Saline County will reimburse your business directly at the rate of \$1 per Star for any Saline Stars your business accepts.

Additionally, the first 40 businesses that sign up to be Redeeming Businesses will receive a bonus match of an additional \$100 upon the redemption of their first 100 Saline Stars.

You can learn more about the program in our common guestions and answers for businesses.

The pandemic has increased the adoption of online shopping, and the Chamber and Saline County are continually looking at ways to help dollars stay in our local economy through our local businesses and organizations. Our intent with this app and program is to incentivize our residents to shop local and always Choose Saline County first!







For any questions, or to discuss the benefits of the program for your business, please contact Renee Duxler, Director of Economic & Workforce Development at (785)827-9310 x127 or rduxler@salinakansas.org

## RIBBON CUTTINGS



The <u>Salina AM AMBUCS</u> celebrated the completion of their 500th ramp which now provides accessibility to a deserving family in Salina. The club is all about access, and is also involved in the Amtryke program, building accessible playgrounds and providing scholarships for people pursuing degrees in physical therapy, occupational therapy, speech language pathology and hearing audiology.



The Cozy Inn celebrated their 100th Anniversary with a Chamber ribbon cutting on March 12. Hundreds attended throughout the day and enjoyed sharing stories, and bags of their favorite slider burgers. Happy Anniversary to Cozy Inn!

## **In The News**

#### SALINA DOWNTOWN, INC.

has moved to a new location at 134 S. Santa Fe. The threeperson staff is comprised of Leslie Bishop, Executive Director, April Rickman, Executive Administrative



## SALINA DOWNTOWN

Assistant/Event Planner and Dian Gebhardt, Aesthetic Specialist. Stop by and say hello! For information about SDI, call (785) 825-0535.

#### **GOT NEWS?**

Do you have news to share about your business or organization? Email <u>srice@salinakansas.org</u> and we'll publish it in an upcoming issue of **Chamber Connection**.



#### **IRONSTONE WEALTH ADVISORS,**

a private wealth advisory practice of Ameriprise Financial Services, LLC, at 1820 S. Ohio, has earned the 2021 Ameriprise Client Experience Award. This award was given to Ironstone Wealth Advisors because of their ability to consistently deliver personalized,

goal-based advice and exceptional client service. Award recipients earned an overall client satisfaction rating equal to or greater than 4.9 out of 5.0 and maintained stellar business results. The award represents an elite group of Ameriprise advisors recognized as leaders for their commitment to making a difference in the lives of their clients. As a private wealth advisory practice, Ironstone Wealth Advisors provides financial advice that is anchored in a solid understanding of client needs and expectations and is delivered in one-on-one relationships with their clients.

#### **CENTRAL KANSAS MENTAL HEALTH CENTER**

(CKMHC), 809 Elmhurst, accomplished a pivotal milestone in the process of transitioning to a Certified Community Behavioral Health Clinic (CCBHC) by earning provisional certification from the Kansas Department for Aging and Disability Services (KDADS) in March. After a year of preparation, CKMHC submitted their application for certification on February 15. This process included a comprehensive needs assessment addressing cultural, linguistic, treatment, and staffing needs, while also



assessing available resources in the service area including transportation, income, culture, and other barriers. The certification application requires that CKMHC demonstrate the ability to meet the stringent national standards for CCBHCs. This includes the ability to deliver integrated care to each patient and the development of internal policies and procedures that ensure that patents will receive the right care at the right time.



SALINA PRESBYTERIAN MANOR, 2601 E. Crawford, announces that Tammy Lockhart became their Human Resources Director February 28. She brings 15 years of HR experience with her to the role. Congratulations Tammy!



## **WELCOME ABOARD**

## **New Members**

## HOLM AUTOMOTIVE CENTER - ABILENE

Tim Holm 2005 N. Buckeye - Abilene, KS 67410 (785) 263-4000

#### **NF EXTERIORS**

Tyler Lowery 601 W. Main Street - Marion, KS 66861 (316) 315-9336

#### **PHIL COLEMAN**

#### THE ORIGINAL GRANDE

Brandie Ingermanson 1019 E. Crawford (785) 833-2414

#### PRC NORTH END PROPERTY, LLC

Gayle Romeo 914 N. 13th Street (620) 241-0237

#### REVIVE INTEGRATIVE HEALTH LLC

Shayla Trost 1130 E. Cloud St (785) 414-9422

#### **FIND US ON SOCIAL MEDIA!**















## **THANK YOU**

to these Chamber members who continue to support our programs through their membership renewal.

- Acoustic Sounds Inc.
- ▶ Ahlers Family Dentistry
- ▶ Air & Fire Systems
- ▶ Alliance Insurance Group
- American Red Cross
- ▶ APAC-Kansas, Inc.-Shears Division, Salina Branch
- Monica M. Bachamp, D.O., FACOOG
- ▶ Best Chinese Massage
- Best-One Tire & Service
- ▶ Bluestem PACE
- ▶ CAD Law, LC
- Central Mall
- ▶ Chick-fil-A
- Eaglecrest Retirement Community
- Evergy
- Farmers Financial Solutions. LLC
- ▶ Feldkamp Furniture
- ▶ Fili Creative
- ▶ La Velle Frick
- Friends of the River Foundation
- Geisler Roofing and Home Improvement
- Great Plains Federal Credit Union
- Hampton Inn
- Hearing Life
- Henry Helgerson Company
- Holiday Resort
- HUB International
- Ironstone Wealth Advisors
- ▶ JRI Hospitality
- ► Kansas Wesleyan University

- ▶ Keller Williams Realty Expert Partners, LLC
- **▶** KSNL
- Mahaney Group
- McCownGordon Construction
- Memorial Art Co., Inc.
- Neustrom & Associates, PA
- ▶ NU Image Audio
- Olive Garden
- Paramount Bar
- Prairie Landworks. Inc.
- PrairieLand Partners
- ▶ Punchin' Out Parkinson's Organization
- ▶ Red Lobster
- ▶ REPCO
- ▶ Sam's Club
- St. John's Military School Historical Museum
- State Farm Insurance Bill Roberts
- Stryten Energy
- ▶ Town & Country Animal Hospital
- Triangle Trucking
- ▶ Twin Oaks Industries, Inc.
- USD 305 School District
- Wishon Heating & Air
- XWE Entertainment/Wrestling LLC



**VISIT SALINA** 

## Dollars Sense

## Jan 8 • MWP National Youth Wrestling Tournament

\$212,836

#### **MAYB Basketball Tournament**

\$81,024

#### Jan 15 • Next Level Gymnastics

\$62,300

## Jan 2 • Sky Gymnastics Winter Wonderland Competition/Xtreme Gymnastics

\$245,924

#### Jan 28 • SVHE Basketball

\$202.928

## Feb 5-6 • World Class Basketball Tournament

\$36,800

#### Feb 19 • MAYB Tourn

\$110,400

## Feb 23-24 • KSHSAA 4A-1A State Girls Wrestling

\$381,116

## Feb 24-25 • KSHSAA 4A State Boys Wrestling

\$655.586

#### Machr 4-5 • NJCAA/KJCCC Region VI Men's & Women's Basketball

\$166,208

## March 9-12 • KSHAA 4A State Boys' & Girls Basketball Tournaments

\$698,576

## March 26 • USA Indoor 8U Fast Pitch Tournament

\$17,696

#### March 27 • Salina Kings Indoor 8U Baseball Tournament

\$17,680

## March 26-27 • USSSA Fast Pitch Play for the Rings Tournament

\$122.71

## Marquee Welcomes

#### **April**

- 2-3 Salina Slugfest Baseball Tournaments
- 2 2nd Annual USA 10U Indoor Fast Pitch Tournament
- 9 XWE Wrestling
- 16 SAYSI Youth Baseball Tournaments
- 23-24 USSSA Grand Slam Baseball Tournaments
- 23 Sharp Football Showcase
- 30 USA Crossroads USA Showdown Softball Tournaments

#### May

- 7 SculptureTour Salina artists
  - USA 22nd Annual Sacred Heart Fast Pitch Tournaments
  - MAYB Basketball
- 14 Sharp Top Prospect Football
- 21-22 Western KS USSSA Fast Pitch Tournaments
- 26-27 KSHSAA 4A State Baseball and Softball Tournaments

# Aviation Events Create *Lift* in Local Economy

Salina Airport Authority reports that currently 12 aviation events are scheduled to be held in Salina in 2022. Those private aviation events, federal government contractors and military exercises will bring more than 1,200 visitors to Salina. The average length of stay for aviation events is 18 days. The estimated direct economic impact of 2022 aviation events is over \$4.5 million.

Visit Salina is proud to work with aviation partners who specialize in their perspective fields. Answering requests for proposals are always solid showcasing experiences, identifying and locally sourcing each event's needs. For example, The International Aerobatics Competition had a deep list of cities as possible future championship sites. When IAC board members arrived in early 2019 for a site survey they were impressed with Salina, the Salina Airport Authority, hotels and local resources.

They recognized the strong partnerships and expertise of those who could help support the planning and logistics of this national aviation event, including Chamber/ Visit Salina. We will welcome IAC back for their third year in Salina this October!

## **GOOD SPORTS!**



## Salina Crossroads Marathon **Headed to Starting Line**

The first Salina Crossroads Marathon will be held on November 5, 2022. Races will include a Marathon, Half-Marathon, and 4.01K (2.5 miles). The marathon is USATF certified making it a Boston Qualifier. The half marathon is also USATF certified.

Half marathon runners will run one loop of the course and marathon runners will run two loops. The 4.01K will start at 8:30am and will be an out and back course. The route will start and finish downtown Salina just north of Homewood Suites and run through downtown on Santa Fe and pass the new Mural at the Mill. The course is scenic, mostly flat with a few inclines, and there will be six to ten music stations along the course.

Thanks to generous sponsors covering the costs of putting on the race, all race entry fees will support Saline County Youth Sports. In addition, the first 50 registered racers will receive at \$25 Smoky Hill Silver Gift Certificate to be used at local Chamber member businesses. Many other incentives for participants and spectators of the race will come. Homewood Suites by Hilton Downtown Salina will be the host hotel and is located a couple hundred yards from the start/finish line. Packet pickup will be available at the hotel from 12:00-5:00pm on Friday and 7:00-7:45am on the morning of the race. There will be a dinner and social at YaYa's at 6:00pm on Friday. The National Anthem will be at 7:55a.m. and then the marathon and half marathon races will start at 8:00a.m.

For Homewood Suites reservations and discounts (based on availability) visit the following link on-line https://www.hilton.com/en/hotels/slnknhw-homewood-suites-salinadowntown/

- · Select arrival and departure dates
- Select Special Rates
- Enter Code: RUN in Promotion Code Box
- Click Check Rooms & Rates Rates will reflect 20% current rate at the time of booking
- · Proceed with reservation

The link to register for the race is: https://register.chronotrack.com/r/65309. You can catch updates on the Salina Crossroads Marathon Facebook page, and soon complete website will be launched. Sponsorship and volunteer opportunities are still available. If you'd like to be a part, pleases contact:

Chris Lehecka Phone: (316) 706-7452

E-mail: lehecka2122@gmail.com

## **LPGA Senior Championship Provides Special Volunteer**

**Opportunity** 

The Senior LPGA Championship is coming to Salina July 18-24 and will showcase some of the greatest names in women's golf. Salina Country Club and JRI Hospitality invites you to be a part of the host team and sign-up to assist as a volunteer.

The Championship officially begins Monday, July 18, with three days of practice rounds and a single qualifying day. These practice days will be followed by a 30 team Pro-Am on Thursday, July 21 and the threeday, 54-hole championship stroke play July 22-24.

Why Volunteer? You will have the opportunity to watch legends of the game compete for the championship, receive a tournament branded shirt and hat, see behind-the-scenes action and what it takes to run a championship event.

The Volunteer Fee is \$40 and includes a shirt, hat, admission to tournament, meal & drinks day of shift. Minimum age to volunteer is 14, special requests will be considered. To secure your chance to be a part of this historic event in Salina and have the opportunity to enjoy a day out on the golf course watching championship golf, please send an email to Stephanie Cool at scool@jriusa.com with your contact information (Name, email, phone number and any previous tournament experience - if applicable, age if under 18). Specific needs for the tournament are being identified and there will be plenty of roles for both experienced and new volunteers. More details are expected mid-April.

We look forward to seeing you in July at Salina Country Club.

## **Volunteers Integral to Visit Salina Projects**

Salina has a great reputation as a welcoming, hospitable community, particularly as it relates to hosting visitor centric events throughout the year. It is simply not possible to successfully coordinate and service those events without the support of an active volunteer force. Volunteer tasks range greatly, from selling tee shirts or tickets for a sports tournament, to assisting with registration at a convention, preparing packets to fulfill visitor requests, or distributing posters for an upcoming event. If you have special expertise related to a sport or skill, we'd welcome that! If you have a slice of available time, we challenge you to consider jumping on the Visit Salina Volunteer team to share your time and talents with us, and with our visitors. We try to match volunteers with their personal areas of interest whenever we can, so you may just have a good time while you are doing something good! Access a Volunteer Application at our website, or contact Tiffany Benien at tbenien@salinakansas.org for more information. We hope to hear from you soon!



Saturday, May 7

Along Santa Fe and Iron Ave. Salina Downtown

Pack up the family and head downtown and watch as 23 new sculptures are unveiled at 11am with juror awards to be announced at 1pm at the NEW Ash/Santa Fe stage!!

Pick up a ballot at any one of the downtown merchants and...

VOTE FOR YOUR FAVORITE SCULPTURE Remember that the "People's Choice" with the most votes is purchased and placed in our community! Be a part of Salina's art!

Head over to the Visit Salina trailer in the new performance area at Ash/Santa Fe to get more info

#### **Charter Sponsors:**







Sculpture Tour

## Download the

App!

Featuring the **NEW Visit Salina** Guide, SalinaAE. com Calendar, Chamber **Business** Directory, Special Offers and MORE!



# afteriours

## Thursday, April 14

Residence 600 600 E. Elm Street 5-7 PM



Residence 600 is Salina's optimum choice for active retirees looking for an independent living community with endless options for recreation and comfort. They offer boutique amenities, concierge services, and refined suites complete with heated tile floors, private patio or balcony, and gourmet kitchen. All suites are pet-friendly for your cat or small dog. Come check them out!

### Thursday, April 28

**Salina Country Club** 2101 E. Country Club Rd.

Meet Salina Country Club's Culinary & Beverage team on the patio and sample their incredible creations and tasty drinks as they kick off the season. The Salina Country Club serves as a community landmark spot for family-friendly activities, and they want to share the exciting things happening on the horizon. Guests will enjoy live music, beverages, hors d'oeuvres and a chance to register for a 6-month membership and other SCC items.

## Thursday, May 5

Long McArthur, Inc. 3450 S. Ninth

5-7pm

It's Cinco De Mayo De Bronco at Long McArthur Ford! Enjoy a fiesta feast of street tacos, street corn, and a margarita bar all while checking out the Baja ready Ford Bronco! Grab your amigas and amigos and spend the evening at Casa De Ford (Long McArthur)!

**REFRESHMENTS - TOURS - DOOR PRIZES** 

**\$ It Pays to Attend \$** 

**DOOR PRIZES (MUST BE PRESENT TO WIN)** \$250 CASH ATTENDANCE DRAWING

For reservations call (785) 827-9301 or email dsmith@salinakansas.org