

CHAMBER CONNECTION

A Monthly Publication of the Salina Area Chamber of Commerce

JUNE 2016 Volume 56, Number 6

SMOKY HILL RIVER FESTIVAL



AT A GLANCE...

Business After Hours June 7
Salina Presbyterian Manor, 5-7pm

Smoky Hill River Festival . . . June 9-12
Oakdale Park

Info Meeting for Italy Trip June 14
Visit Salina Annex, 6pm

Business After Hours June 23
Accessible Home Care, LLC, 5-7pm

Details inside!

ON OUR WEBSITE...



When you see this icon, it indicates that more information can be found on our website. Watch for it in all our publications!

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- Communications
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- Staff Break Area

SMOKY HILL RIVER FESTIVAL CELEBRATES 40 YEARS! See page 4

Salina

Area Chamber of Commerce

OFFICIAL PUBLICATION

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SDI

Downtown News

By Penny Bettles, Salina Downtown, Inc.
pbettles@salinadowntown.com • 825-0535



SculptureTour Salina's 6th exhibit now underway!

SculptureTour Salina community volunteers unwrapped 22 new sculptures in early May! This exhibit involves pieces, created by 15 artists from as near as Kechi, KS and as far as Alfred Station, NY. Ten of the artists were in Salina during the UNwrap Party to take part in the festivities. Their work is very high quality and as diverse as we've seen in the five previous years of SculptureTour.

This program has two primary goals – to bring art to Salina's citizens and visitors, and to encourage people to enjoy our downtown. This is a very exciting time for our downtown, and we are thrilled for SculptureTour Salina to be a part of it. Keeping art in the community is an important part of the project as well. To date, 22 pieces have been purchased to remain here. This includes both the People's Choice Award winner purchased by the City of Salina each year and private purchases as well.



Juror Toby Flores and Mayor Kaye Crawford congratulate artist Herrick Smith for winning 2nd Place Other Media for his piece, "Iron Valley"



Dale Lewis' "Slim" won Best of Show!

GO VOTE!

Everybody has a vote! We encourage you (of ALL ages) to stroll through our thriving downtown, tour the sculptures, and vote for your favorite piece! Ballots can be found on any of the three downtown crosswalks, in silver boxes, or at many of the downtown establishments!

FIRST FRIDAY NIGHT LIVE #artwalkedition



What does FIRST Friday Night Live #artwalkedition mean? It means you can come downtown and shop late (many retailers open until 7:00pm), browse the art displayed in many downtown establishments, and grab a bite to eat, ALL before your free Friday Night Live entertainment!

Friday, June 3rd Shawn Craver of Wichita, KS will perform for First Friday Night Live #artwalkedition at the Salina Art Center Warehouse, 149 S. Fourth Street beginning at 7:00pm. Craver is an original singer/songwriter who draws from influences such as The Cure and Bob Dylan. With a melodic and dreamy sound, he will gently rock the soul with story-like lyrics that feel like a welcomed cup of coffee on a foggy morning.

"One of Wichita's Most Prolific Songwriters and Performers..." - Wichita Eagle.
Admission is free for this all ages show. Like us on Facebook



Meet our Volunteer



Pat Foster

Our friend and volunteer **Pat Foster**, passed away early last month. Pat was a dedicated Chamber Ambassador and described by Chamber President/CEO Don Weiser as the “ultimate volunteer.” Pat served as a Chamber Ambassador for 15 years, the Ambassadors’ chairman for 10 years, and is a three time Ambassador of the Year recipient.

“I knew Pat for 15 years. He was a true professional in every sense of the word. He loved the Chamber and our Ambassador program. His contributions to the Chamber and his mentorship with the Ambassadors will always be remembered. His leadership will certainly be missed,” said Weiser.

In addition to his work with the Chamber, Pat also served on the Board of Directors for Big Brothers Big Sisters. Past these titles, he was known across the community to inspire others to get involved.

Mark Walle, Chamber Ambassador and Marketing Consultant at the Salina Journal mentions Pat as being his favorite client, the reason he started volunteering with the Chamber, and someone he went to in order to cheer up on a bad day. “His smile, personality, and jokes kept me in high spirits,” said Walle. “Even though I only knew him for a short time, I was honored and blessed to have walked next to him as long as I was given time to. He will forever be a hero to me.”

Wage and Benefit Survey being updated

The Chamber is in the process of updating its Wage and Benefit Survey. Information has been sent to the membership. Members can participate in the survey by filling out a printed form or submitting online the information from their company. If you would like to participate in the survey and haven’t received that information, please contact Delta at the Chamber – 827-9301. The survey will include information on low, average and high wages by job title and summaries of employee benefits. The results will be available to the membership in August.

Smoky Hill Silver
Gift Certificates
Perfect Gift For All Occasions! Accepted at more than 1,200 Chamber Businesses!
Call 827-9301

Follow the Salina Chamber and Visit Salina on Facebook.



< 140



Visit Salina

Looking for a great Salina STAYcation? Check out our latest Salina Visitors' Guide. A great brochure for visitors or locals wanting to shop, dine and find fun things to do in Salina! Click here to view <http://ow.ly/o8gIX> | #SalinaKS #VisitSalina

You're Invited to... **Color Me Zoolala!**

A Celebration of Our 10 Year Epic Adventure!

FRIDAY, JUNE 3, 2016 at 6:30 PM in the Wildlife Museum ATTIRE: BUSINESS CASUAL

ZOOLALA IS ABOUT 2 WEEKS AWAY!

EARLY BIRD TICKETS ON SALE THROUGH MIDNIGHT ON MAY 30TH!

Salina Airport Authority
May 16 at 3:54pm

Non-stop flights from Salina to Denver start June 15th

Fly **SLN** Airport

Salina Area Young Professionals

Like food and music? Join 800+ other Salinians who are coming to Salina's FIRST ever food truck festival Street Eats and Beats! All are welcome to try a sampling of our Kansas food trucks and relax with our talented, local musicians. Share our video and invite your friends!

Salina Area YOUNG PROFESSIONALS

STREET EATS & BEATS

5.28.16



Smoky Hill River Festival Celebrates 40 Years!



Come to the banks of the Smoky Hill River in Oakdale Park Thursday through Sunday, June 9-12, 2016, as the River Festival celebrates its 40th anniversary! Each year, there's something new to experience. Many describe the River Festival as "the best weekend of the year," as they gather to officially kick off their summer.

DIVE INTO ART

The Fine Art and Four Rivers Craft shows and the Art/Craft Demo area invite Festival-goers to engage with artists one-on-one to personally experience their work. The unique, high-quality offerings from artists and craftspersons across the U.S. encourage Festival-goers to curate their own creative experience. More than twenty colorful Art Installations set in the natural beauty of shaded Oakdale Park encourage visitors to enjoy site-specific works that reflect the creativity of Kansas and the River Festival.

IN THE SPOTLIGHT

Explore the wide variety of music and cultures that appear on stage at the Festival. Four entertainment stages offer live performances that touch every generation with rhythm, music and song. From folk, country and bluegrass to a cappella, reggae and soul, there are a million reasons to get on your feet! Be mesmerized as magicians, acrobats and jugglers engage your imagination as River Festival fun unfolds over 3.5 days, starting with Festival Jam on Thursday night!

KID-SIZED FUN

A pint-sized metropolis of colorful fun, Artyopolis challenges children to explore the arts through free craft projects at Creation

Crossing. Kids also can engage in family friendly performances on Arty's Stage or experience pay-to-play games in the fanciful storefronts of Game Street. The First Treasures program engages young patrons ages four to 13 in the art-buying process, encouraging them to choose pieces of original work at affordable prices from participating Festival artists, whom they can then meet.

YUM IT UP

The River Festival is full of eclectic delights from more than 30 food vendors--each offering delicacies designed to awaken your appetite. You may experience sensory overload as you encounter all the smells and tastes of Food Row, so plan to stay for the day to enjoy more than one Festival meal. Cuisines range from Cajun and Mexican to home cooking and Chinese and more.

WRAPPING IT UP

Other "special stuff" that is part of the River Festival are pre-event workshops for area residents and students, the Festival Fitness Five walks and races, and the popular Friday-night Big Band Dance. A week or two before the Festival opens, friends and family members team up to test their sleuthing skills during the much-anticipated Festival Medallion Quest, to win fun and prizes.

Admission is by Festival button, available in advance for \$10 until Monday, June 6 at many local locations including the Chamber office. Buttons are \$15 at the Festival gates. Kids 11 and under are free. Gift certificates for art purchases are also available at Salina Arts & Humanities, 211 W. Iron. Go to riverfestival.com to see entertainment schedule and other programming details.

Salina Makes Mile-High Connection!

Great Lakes Airlines will start nonstop flights from the Salina Regional Airport to the Denver International Airport on Wednesday, June 15, 2016. Senator Jerry Moran (R-Kan.) announced the start of Denver flights during a recent ribbon cutting opening the newly remodeled passenger screening area at Salina Regional Airport's M. J. Kennedy Air Terminal.

Senator Jerry Moran commented, "Access to air service is critical to Central Kansas, and the updated terminal and Great Lakes' direct flights to Denver provide this region with safer, more efficient travel options. I appreciated the opportunity to work with the Salina Airport Authority to restore security screening to the airport. Common sense tells me that without TSA presence, few people would utilize the new flights to Denver."

Great Lakes will offer Salina, Saline County and North Central Kansas travelers two daily, nonstop flights to Denver on 30-seat Embraer Brasilia regional aircraft. Great Lakes is a United Airlines code share partner which enables passengers to make connections to more than 180 nonstop destinations from Denver.

Great Lakes CEO, Doug Voss stated that "With the support of Senator Moran, Congressman Tim Heulskamp, the Salina Airport and TSA, Great Lakes is pleased to announce we have filed schedules and fares for the new Salina-Denver service starting June 15, 2016." Voss added, "We are excited to provide two well timed flights a day between Salina and Denver, which is the premier hub of the West".

For more information on schedules and fares contact your local travel agent. If you would like more information about this topic, please contact Tim Rogers at 785-827-3914 or email at trogers@salair.org.





Good Sports!

Visit Salina welcomes back the **Kansas Amateur Softball Association**. This summer, KS ASA will bring two tournaments to Bill Burke Park. The *Fast Pitch Softball VIP Series* and the *Class C 12U State Fast Pitch Championship*. The VIP Series will feature teams in the 8U to 16U age divisions, and is scheduled for June 25-26. Already 59 teams have registered with a cap of 75 teams. In July, KS ASA returns with the *State Championship* for the 16U & 18U Class C divisions, dates are set for July 9-10.

“KS ASA has brought 2 to 4 tournaments to Salina on an annual basis each summer over the past 20 years. They are a great organization to work with, and provide quality tournaments specifically featuring youth girls’ softball. The events bring scores of players, coaches, families and spectators over tournament weekends, creating a significant impact to Salina. They enjoy Salina’s softball facilities as well as our hotels, restaurants, shops and attractions. We hope KS ASA continues to find Salina a great location for tournaments for many years to come!” stated Tiffany Benien, Visit Salina.

For Kansas ASA tournament bracket information and results go to:
<http://gfp.tournamentasa.com/67/>

Marquee Welcomes

June	Class & Family Reunions
June 1	KS Foundation for Ag in the Classroom
June 3-5	KS Square Dance Convention
June 9-12	Smoky Hill River Festival-goers
June 10	KANDANGO Bikers
June 15-19	American Dexter Cattle Assoc
June 19	Rotary District Meeting

Dollars & Sense

Recent groups Visit Salina worked with and the estimated visitors’ spending they created in the community:

KS Health Care Assoc
\$21,158

Midwest Football Combine
\$28,575

KSHSAA 4A State Baseball/Softball
\$302,260

Pro Style Youth Football Camp
\$9,812

Convention Corner

The Salina Bicentennial Center welcomes the **64th Kansas State Square Dance Convention**, June 3 & 4. Hundreds of participants will be in Salina for classes, dancing and meetings. Mayor Kaye Crawford will welcome the group to Salina at the main event on Saturday, June 4, which is open to the public.

The **11th ANNUAL PIA SUMMER SCHOOL** will be held June 8-10 at the Courtyard by Marriott, with 60 members from across the state expected to attend. The group will spend free time in Salina including the Smoky Hill River Festival, Kenwood Cove, shopping and dining.

Saline County Livestock and Expo Center welcomes the **2016 American Dexter Cattle Association National Show and Sale**, June 16 –19 in Kenwood Park.



Comfort Suites was our winning hotel in the April Room Pickup Report drawing of \$50 in Smoky Hill Silver and two Smoky Hill River Festival buttons. Sylvia Rice, Visit Salina Director, rewards GM Shelley Donaldson and Scott Donaldson, Operations. THANKS for being a great hotel partner!





In The News

Peter Johnston of **CLARK, MIZE AND LINVILLE** has been appointed to a five-year term on the Kansas Board of Law Examiners. The 10-member board is composed of judges and lawyers, and works to ensure that those applying to become licensed attorneys meet the qualifications established by the Supreme Court. Johnston also serves on the Chamber Board of Directors.

Pam Schneider is pleased to welcome her daughter, Emily Page, to the **SCHNEIDER FINANCIAL SERVICES** team. Emily, a graduate of Kansas State University, will contribute as a financial representative with expertise in marketing and technology. Emily is excited to join a team that has been helping the members of the Salina area community meet their financial goals for more than 30 years.

GOT NEWS? Do you have news to share about your business or organization? Email srice@salinakansas.org and we'll publish it in an upcoming issue of salinakansas.org.

Two **LANDSCAPE CONSULTANTS** employees were recently internationally certified to test backflow prevention devices in Salina and the surrounding area. Paul Griffith, operations manager, and Russ Ohlson, irrigation division manager, can now test the devices, which are found on most home sprinkler systems. Backflow prevention devices keep the non-potable water in your irrigation system from entering the city's treated drinking water lines. Salina city code requires most home sprinkler systems to be tested every five years, while annual testing is required in Minneapolis and Lindsborg.

SUNFLOWER BANK is offering \$50 to new customers who open a "Spend & Sign & Save" checking account April 1-June 30. In the spirit of spring, they are also reminding people who are considering buying a home, a car, or a home renovation that they offer loans and lines of credit featuring great rates and personal attention. Sunflower Bank is a full-service bank that prides itself on its involvement and connection to the community. To learn more about Sunflower Bank, how to earn \$50 for opening a Spend & Sign & Save account, or the other products and services they offer, visit your local branch or www.SunflowerBank.com.

Jacque Backhus is the new Executive Director of **EAGLECREST RETIREMENT COMMUNITY**, 1501 E. Magnolia, a Midwest Health facility. Backus replaces Karen Vidricksen, who has been promoted to regional director by Midwest Health. Vidricksen now oversees 19 assisted-living communities in Kansas and Oklahoma.

James Quillen has been named vice president/ chief operations officer of **OCCK**, 1710 W. Schilling. He has been with OCCK for nearly 20 years, and replaces Lorraine Harris who recently retired.

NEX-TECH WIRELESS is excited to announce the addition of multiple locations to serve their customers. New Nex-Tech Wireless retail locations have recently opened in Goodland, Colby and Pratt. A new authorized agent, Owens True Value Hardware, has come on board in St. Francis. Nex-Tech Wireless now has over 50 locations to serve their customers – including two in Salina- 2525 Marketplace, Suite B and inside Central Mall.

The Kansas Bar Association recently announced awards for excellence in the profession and in service to the judiciary and the public. C. Stanley Nelson of **HAMPTON & ROYCE**, 119 W. Iron is being honored with an Outstanding Service Award. Award recipients will be recognized at KBA's annual meeting, June 17 in Wichita.

CREDIT UNION OF AMERICA, the second largest credit union in Kansas, has opened a Salina location at 1919 S. Ohio. CUA offers a wide array of loan, deposit and online services. A strong focus is on offering consumer and mortgage loans, as CUA specializes in local underwriting, quick loan decisions and value oriented pricing. Ken Nowlin will lead CUA's new office. Contact Nowlin at 785-404-1580.

SALINA REGIONAL HEALTH CENTER, 400 S. Santa Fe has been awarded a three-year term of accreditation in breast ultrasound at its COMCARE Imaging Center as the result of a recent review by the American College of Radiology (ACR). Ultrasound imaging is a noninvasive medical test that uses high-frequency sound waves to produce images of internal body parts to help physicians diagnose and better treat medical conditions. Ultrasound imaging of the breast produces a picture of the internal structures of the breast.



Carrie Clouse

Ambassador of the Month

Carrie Clouse, Personal Banker with First Bank Kansas, has been named "Ambassador of the Month" for May. Carrie has secured two new members for the month, with a total of five so far this year. The Ambassadors have a total of 42 for the year. "Carrie is doing a great job for the Chamber, and is a strong member of the Ambassador team," commented Don Weiser, Chamber President/CEO. For her efforts, Carrie will receive a \$25 Smoky Hill Silver Gift Certificate. Congratulations Carrie!

In conjunction with the Manhattan Area Chamber of Commerce, we are offering a "Best of Italy" trip, March 28-April 5, 2017. There is an informational meeting scheduled for June 14th in the Visit Salina Annex at 6pm for anyone who would like more information. Contact Sandy Cole at scole@salinakansas.org with questions.

New Members

INNOVATIVE FLOORING
1503 S. Ninth • Matt Krier
(785) 827-4944
innovativeflooring@hotmail.com

TWO HAWK EMPLOYMENT SERVICES
3140 Centennial Road
Dora Wiggins
(785) 827-1114
twohawksks@sbcglobal.net

LUNA BELLA AUTHENTIC MEXICAN RESTAURANT
117 N. Santa Fe
Frankie Kline, Marco Mereles
(785) 829-8686
Salina.plus@yahoo.com

KAWASAKI OF SALINA
632 S. Ohio • Darrin Hurd
(785) 404-1613
darrinh29@gmail.com

AFLAC
1206 E. Iron
Tammy Lockhart, James Cole
(402) 686-6841
tammy-lockhart@us.aflac.com

CREDIT UNION OF AMERICA
1919 S. Ohio • Ken Nowlin
(785) 404-1580, Ext. 806
knowlin@cuofamerica.com

A-1 PLUMBING SERVICES
220 N. Seventh
Chris and Ashley Vogan
(785) 827-4888
a1plumbing71@yahoo.com



Take 5



Meet Chamber Members Josh and Amanda Webb, Owners of Kanopolis Drive In Theatre as you read excerpts from our 5-minute/5-question interview.

Can you please give us a short summary of your personal background?

I am originally from Kanopolis, KS. I graduated from Hutchinson Community College with a degree in Biology. And I had zero experience in a running a movie theatre when we re-opened the Drive In.

What is it about your business that is unique or special?

Well, we show movies and our competitors don't...so there's that! And we're one of only five left in the state of Kansas.

In general, how is demand for your product or service?

It's about like farming, when the weather cooperates, demand goes up and you can do well. When the weather doesn't cooperate, well, you can probably guess what happens!

How long have you been in business and why are you operating in the Salina region?

We re-opened it officially in 2011, after the doors were closed for five seasons. The theatre originally opened in 1952..

See the entire interview, and others, posted at www.salinakansas.org/chamber/take_5.aspx



Want to be interviewed about your business? Contact info@salinakansas.org!

Ribbon Cuttings



Salina Regional Airport, 3237 Arnold Avenue, celebrated the completion of their new TSA screening area with a Chamber ribbon cutting with Mayor Kaye Crawford and U.S. Senator Jerry Moran doing the honors.



Beehives and Buzzcuts Family Salon, 1801 S. Ninth Street, recently celebrated their one-year anniversary with a Chamber ribbon cutting and open house.



Flipping Fabulous celebrated their move to a new location at 104 N. Santa Fe, Suite A with a Chamber ribbon cutting.



K-Scrubs celebrated with a Chamber ribbon cutting during their grand opening at 1945A S. Ohio.

BUSINESS *after* HOURS

REFRESHMENTS • TOURS • DOOR PRIZES

Salina Presbyterian Manor

2601 E. Crawford

Tuesday, June 7

5-7pm • \$5 per person or Fast Pass

Salina Presbyterian Manor, a not for profit organization, began operations in 1980 and is Salina's only continuing care retirement community. Services one might need for a lifetime are offered in one location and allow you to live the way you want to live, without the stress of home maintenance. The 44 acre campus offers townhomes, a pond and park, independent living apartments, assisted living, memory care specialty unit, PATH rehabilitation program and long term care.

Accessible Home Care LLC

131 N. Santa Fe, Ste 110

Thursday, June 23

5-7pm • \$5 per person or Fast Pass

Accessible Home Care, LLC, provides skilled nursing and rehabilitative services in the comfort of your home. They are proud to be locally owned and operated, and the only Accredited Home Health Agency in North Central Kansas. They have recently moved and invite you to check out their new surroundings and learn more about the multitude of home care services they offer.

Come out, network with fellow Chamber members & check out what Salina Presbyterian Manor and Accessible Home Care, LLC have to offer! For reservations, call 827-9301 or email dsmith@salinakansas.org

**For reservations call 827-9301 or
email dsmith@salinakansas.org**

DOOR PRIZES (MUST BE PRESENT TO WIN)
\$100 CASH ATTENDANCE DRAWING
\$500, \$500, \$1,000 MEMBERSHIP DRAWING

IT PAYS TO ATTEND!!



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Right place. Right reason. Right *now*.

salinakansas.org

MAY 21, 2016 vs Great Bend Boom 7PM Dean Evans
MAY 22, 2016 vs Great Bend Boom 7PM Dean Evans
JUNE 6, 2016 vs Topeka Train Robbers 7PM Dean Evans
JUNE 8, 2016 vs Topeka Train Robbers 7PM Dean Evans
JUNE 11, 2016 vs Great Bend Boom 7PM Dean Evans
JUNE 12, 2016 vs Great Bend Boom 5PM Dean Evans
JUNE 16, 2016 vs Topeka Train Robbers 7PM Dean Evans
JUNE 23, 2016 vs Great Bend Boom 7PM Dean Evans
JUNE 25, 2016 vs Great Bend Boom 7PM Dean Evans
JUNE 28, 2016 vs Topeka Train Robbers 7PM Dean Evans
JULY 15, 2016 vs Topeka Train Robbers 7PM Dean Evans



Salina
S T O C K A D E



It's not too late to order your 2016 "Business After Hours" Fast Pass. For \$30, the pass will gain you admittance to all Chamber After Hour events throughout the year. There are several BAH events scheduled for 2016, so that averages less than \$2.00 per event, a GREAT savings! To order your Fast Pass, email Delta at dbryant@salinakansas.org or call her at the Chamber office, (785) 827-9301.