



TAKE FIVE TO MEET CHAMBER MEMBER

*Gina Wilson
at SalinaHomes.com*

1. Can you please give us a three-sentence summary of your personal background?

My personal background includes raising my six children, working with foster-children, being a part of Big Brothers and Big Sisters, being a child advocate, and leading children's choir for over three decades. I am actively involved in my local church. The last five years I have really enjoyed being a Real Estate Agent for SalinaHomes.com. It was always my dream, and I chased it!

2. What is it about your business that is unique or special? What separates you from your competitors.

The thing that makes me unique is that I always go the extra mile for my clients, even if it makes things harder for me. I go to bat for them. I am open and honest and provide informational guidance, even if I know what I am going to say is not what wants to be heard. What separates me from my competitors is my heart. I really do put in my all, I constantly educate myself and work hard for my clients to get them the best deals, and find them not just a home, but their dream home. I also offer video tours, and online advertising presence when this is what a client requests.

3. In general, how is demand for your product or service?

Seasons dictate demand, but right now is a great time for me.

4. How long has your firm been in business and why are you operating in the Salina region? I have been in business for five years. I love Salina. This is where my children were born and raised. I feel it's a great place, not too big or too small. It offers the best of both worlds and the market is fun and competitive to work in.

5. What are some of the plans you have for the future of your business?

Some of the plans that I am working on include getting my Broker's License for personal improvement to make me more knowledgeable for my clients.

