

CHAMBER CONNECTION

A Monthly Publication of the Salina Area Chamber of Commerce

JULY 2018 Volume 58, Number 7



AT A GLANCE...

Business After Hours July 12

Rolling Hills Zoo
625 N. Hedville Rd • 5 to 7 pm

Business After Hours July 19

KU School of Medicine
KU School of Nursing
138 N. Santa Fe • 5 to 7 pm

Business After Hours July 26

Salina Family YMCA
570 YMCA Drive • 5 to 7 pm

Details inside!

PASS IT ON!

- Human Resources
- Communications
- Sales
- Staff Break Area

KKOA LEADSLED SPECTACULAR See Page 4

Salina

Area Chamber of Commerce

OFFICIAL PUBLICATION

The Salina Area Chamber of Commerce *Chamber Connection* (USPS 478-100) is published monthly by the Salina Area Chamber of Commerce, 120 W. Ash, Salina, Kansas 67401. Periodical Postage paid at Salina, Kansas. Subscription rate to members is \$1.25 per year. Sylvia A. Rice, Editor. Consolidated Printing, layout and design. Postmaster: Send address changes to: *Chamber Connection*, PO Box 586, Salina, KS 67402-0586.

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Don Weiser

From the CEO

Over the next couple of issues, we will be introducing some changes to the *Chamber Connection*. Our goal is that the content will be even more Chamber and business centric. We hope you can appreciate the evolution.

In the future this space will feature comments from me, as your Chamber President/CEO, on a variety of topics relevant to you - our membership - and to the community in general. From time to time it will also feature commentary from Chamber board members or staff on topics specific to their areas of expertise. We want you - our membership - to be aware of the work we are doing, how we are doing that work, and most importantly why we do so. Perhaps it will be an overview of business developments in the works, or about how Visit Salina's work in promoting Salina as a destination impacts member businesses. Is there something you are curious about? Let us know!

In my forty-plus years with the Salina Area Chamber of Commerce, I've been very proud of what this organization has accomplished. Since becoming CEO in 2015, I can appreciate even more the work done by our dedicated and talented staff. Their work is an important part of what will make this community stronger, more relevant, successful and viable in the coming years.

Your Chamber staff is always open to hearing your comments and suggestions. Those specific to Chamber Connection can be shared with our editor, Sylvia Rice, at srice@salinakansas.org. Other comments can be shared directly with me at dweiser@salinakansas.org, or any of our staff regarding their specific areas of work.

Thank you for your continued membership and support. Here's to a great future!

Chamber Welcomes New Member to Visit Salina Team!



Clare Riordan

Clare Riordan is excited to join Visit Salina in the new position of Tourism Information Manager. Clare graduated from Benedictine College in May with a Bachelor's degree in Marketing and Management. She grew up in Solomon, Kansas and attended Sacred Heart High School. Clare completed an internship with Visit Salina during the summer of 2017, and responded to an ad for the new position. "We are so excited to have Clare back with us," commented Sylvia Rice, Visit Salina Director. "She brings a fresh perspective, a great deal of knowledge and tremendous enthusiasm. Already she has jumped into many projects." Clare's primary responsibilities include tourism information distribution, calendar management, liaison to our industry partners including local hotels and attractions, and the Kansas tourism office, working in the motorcoach market and using technology to further promote Salina as a destination. Welcome home, Clare!

HERE'S HOW TO CONTACT OUR CHAMBER STAFF

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Brown Completes U.S. Chamber IOM Program



Eric L. Brown

Institute for Organization Management, the professional development program of the U.S. Chamber of Commerce Foundation, is pleased to announce that Eric L. Brown, IOM, VP of Economic Development of the Salina Chamber, has graduated from the program and has received the recognition of IOM. Awarded to all graduates of the Institute program, the IOM Graduate Recognition signifies the individual's completion of 96 hours of course instruction in nonprofit management over four weeks of training in Madison, WI.

“Institute graduates are recognized across the country as leaders in their industries and organizations,” said Raymond P. Towle, IOM, CAE, the U.S. Chamber Foundation’s vice president of Institute for Organization Management. “These individuals have the knowledge, skills, and dedication necessary to achieve professional and organizational success in the dynamic association and chamber industries.”

Since its commencement in 1921, the Institute program has been educating tens of thousands of association, chamber, and other nonprofit leaders on how to build stronger organizations, better serve their members, and become strong business advocates. Institute’s curriculum consists of a combination of required courses and electives in areas such as leadership, advocacy, marketing, finance, and membership, Institute participants are able to enhance their own organizational management skills and add new fuel to their organizations, making them run more efficiently and effectively. In addition to his IOM designation, Brown was honored to be chosen by his class to serve as their commencement speaker in Madison. Congratulations, Eric!

For Entrepreneurs and Local Officials!

On Tuesday July 10th Startup Salina, the Salina Chamber and Salina Community Economic Development Organization (SCEDO) will host the Enterprise Center of Johnson County for a meeting targeting the needs and concerns of area entrepreneurs. The Enterprise Center received a Kaufmann Foundation grant to help understand the needs of entrepreneurs throughout Kansas. This meeting is one of a series being held across Kansas with entrepreneurs, civic leaders and lawmakers. These meetings are looking to find strengths, weaknesses and issues facing this key business sector. The feedback gathered will be used to inform our leadership in Topeka. The information will also be used to shape our local programs. The meeting will start at 6:30pm at the Salina Innovation Foundation, Santa Fe Avenue & South Street. (former Masonic Center). The meeting will last approximately 2 hours. Reserve your spot at www.eventbrite.com or call Eric Brown at the Chamber, 785-827-9310 or Mitch Robinson at the SCEDO, 785-404-3131.



Steve Murrison

Ambassador of the Month

Steve Murrison has been named June Ambassador of the Month. Steve is a ‘seasoned vet’ when it comes to recruiting new members. He was named Ambassador of the Year for 2017. Steve is the owner of The Murrison Group, and Farmers Insurance at 1103A W. Crawford. “Steve is a great team player and we love that he is able to share his experience with the new Ambassadors!” said LaCrista Brightbill the Chamber’s Membership and Community Relations Director.

For his efforts, Steve will receive \$25 in Smoky Hill Silver. Congratulations Steve!



Stay up to date with our Downtown Streetscape Project, events and future contests! Visit salinadowntown.com or salina-ks.gov/downtown or text **DOWNTOWN** to **81680**.

Smoky Hill Silver

Graduation, Mother's Day, ANY Day! Accepted at more than 1,200 businesses!

CALL 827-9301



KKOA Leadsled Spectacular - July 26-29

A KOOL car show...and so much more!

For the 14th consecutive year, Salina has welcomed the Kustom Kemps of America (KKOA) Leadsled Spectacular to town! This event has grown and evolved tremendously since its beginnings in Thomas Park with a few hundred cars. KKOAs are a unique and fun group of visitors.

On Thursday evening, is the **8th Annual Spectacular Sundown Cruise** where hot-rodders parade downtown. Bring your lawn chairs and your kiddos and enjoy this free sampling of the beautiful rolling artwork that is KKOAs. The cruise will begin at 7:30pm and is free and open to the public. Due to streetscape construction, the parade route will vary from the norm, and will be announced closer to the events.

The main event, the **Kustom Hotrod Show & Shine**, makes Oakdale Park the coolest place to be, where an estimated 1800+ Kustom Kemps, Hotrods, Drag Machines and their drivers will descend upon their annual nationwide Leadsled Spectacular event Friday, Saturday and Sunday July 26-29. While the show will feature the great ol'school cars, the featured events are a BIG part of the fun.

At the big **Show and Shine** you'll see Hollywood celebrities, **Pin Up & Lookers Beauty Contests**, Vintage **Spoke-tacular Bicycle Show**, legendary Hall of Fame kustom car builders, automotive vendors, pin strippers, swappers, **Model Car & Truck Spectacular**, and food vendors. Two stages features **Live Rock & Roll and Rock-A-Billy** music. Don't miss top-chopping cars on site at the **Backyard and Godzilla Garage**.

On Sunday, cash awards and the "Top 25" coveted awards will be presented at the **Spectacular Awards Ceremony**.

The **Spectacular Ol' School Vintage Market Place** was a new addition in 2016. This vendor expo features vintage,

repurposed and retro home goods, vintage 40's, 50's boutique dress apparel, jewelry, watches, kitchen appliances, home architectural salvage décor, windows, trim, fencing, patio furniture, and anything old, used or kool! The market place will be held at the Saline County Expo Center (4-H Building) Friday-Saturday July 27-28.



Always a BIG draw of the event is the **"Run-Whatcha'-Brung Friday Evening Drags"** south of Dean Evans Stadium just off Markley Road. Drags start at 5pm and run until dusk. Watch 100s of hotrods, kustoms, and special exhibition drag cars making eight-mile passes down the

legendary old airport runway, where they staged professional drag races in the 50s. Admission is \$10 per person for bleacher area seating.

The "One Night With 'Elvis' show is Saturday night, July 28 at 8pm in the **Stiefel Theatre** downtown. Tickets are \$25, sold on a first-come first-served basis. Come and experience why Elvis Presley was, and still remains today, The King of Rock & Roll.

Admission to the show is by day pass, available at the gate: \$12 on Friday, \$15 on Saturday, and \$10 on Sunday. Kids 12 and under are FREE. Show hours at Oakdale Park: Fri. 9am-4pm, Sat. 9am-5pm, Sun. 9am-2pm. Spectators should park at the Tony's Pizza Events Center, and enter via the north bridge. Contact KKOAs: (417) 847-2940, by email at: kkemps09@centurytel.net or visit the website: www.kustomkempsfamerica.com for more information.





Convention Corner

Visit Salina welcomes the **Regional Kiwanis** conference to Hilton Garden Inn, August 3-4, with 120 people expected to attend. Organizers of the Kansas Public Transit Association conference anticipate that more than 100 will be involved in educational sessions at the Hilton Garden inn, and will enjoy hospitality and activities throughout the community.

Visit Salina welcomes the **Kansas Public Transit Association**, August 6-8. Organizers anticipate that more than 100 attendees will be involved in educational sessions at the Hilton Garden Inn, and will enjoy hospitality and activities throughout the community.

Marquee Welcomes

July 4-7	KS Grand Slam American Legion Baseball
July 6-8	Salina Comic Con #2
July 7-8	KS ASA State 12U State Fast Pitch Tournament
July 12	Jeff Hawkins Basketball Camp
July 12-13	Sacred Heart Golf Tournament
July 20-26	Shrine Bowl Football Practice (West)
July 21-22	Salina Downtown Showdown MAYB Tournament
July 26-29	KKOA Leadsled Spectacular

Time to Get Your Salina Comic Con #2 On!

Tony's Pizza Events Center will host Salina Comic Con #2, July 7&8. Organizer Cliff Randall promises an even better show than last year, featuring toys, comics, art, and more. Admission is \$10 Saturday, and \$12 Sunday, and tickets are available at the Tony's Pizza Events Center box office. Show details can be found at www.salinacomicon.com.

Good Sports!

July is a HUGE month for sports, from baseball to softball and basketball to football and golf! Check out the groups we have listed in the **WELCOME** section on this page!

The **Kansas State High School Activities Association** has selected the following venues to host respective championship events for the winter season during the 2018-19 school year. Salina has again been chosen to host the 4A Boys and Girls Basketball, March 6-9 and the 4A Wrestling, February 22-23. Both state championship events will be held at Tony's Pizza Events Center.

The **Salina Fieldhouse** had another busy weekend June 16-17 with an MAYB Youth Basketball Tournament. Superintendent Travis Scheele reported that 65 teams played in the tournament, with just a few being Salina teams, and some from out of state. "The Fieldhouse continues to bring out-of-town teams in for tournaments, which generates overnight stays, and restaurant, retail and fuel sales," said Tiffany Benien, Sports and Events Manager for Visit Salina. "The facility has allowed established tournaments to expand such as the June 16-17 tournament, and also brought in new events. Two new tournaments were held in May and June, the USSSA Midwest Crossroads Regional Championship and an additional MAYB tournament. The facility additionally serves the local community well throughout the week with league play, camps, clinics, indoor practices and more."

It was another successful **ASA/USA Youth Softball Tournament** at Bill Burke Park June 23-24. Organizers reported more than 100 teams from across the state registered for the tournament, with 90 from outside Salina.

Dollars & Sense

Recent groups Visit Salina worked with and the estimated visitors' spending they created in the community:

Leonard Cyre Memorial Baseball

Bill Burke & ECRA - \$253,040

USSSA Midwest Crossroads Regional Championship Basketball

Salina Fieldhouse - \$68,808

MAYB Youth Basketball

Salina Fieldhouse - \$280,696

KS ASA/USA Softball Fast Pitch VIP Series

Bill Burke, ECRA, Abilene - \$656,340

KBCA All-Star Basketball Game

KWU - \$34,248

Kansas State Square Dance Assoc.

Tony's Pizza Events Center 350pp - \$101,500

Central States Synod Assembly

Bethany College 300 pp - \$171,000

OCS-69

120 pp - \$148,400

190th Air National Guard

10 pp - \$24,250

Dexter Cattle Assoc.

Saline CO Expo 150 pp - \$ 107,800

Kansas Association of Airports

Hilton Garden Inn 115 pp - \$67,400



PROJECT open

Helping entrepreneurs succeed.

Project Open Supports Entrepreneurship!

Created in 2009, **Project OPEN** provides entrepreneurial education and business support to entrepreneurs who already own or want to start a business in Saline County. Applicants must reside in Saline County KS or own a small business in Salina, KS. Project OPEN includes Entrepreneur Training and Business Development Services. Applicants must successfully complete Entrepreneur Training prior to qualifying for Business Development Funds. **Since 2010 Project Open has funded 32 different projects for a total of \$270,363. The average loan amount is \$8,449 at a 2.24% interest rate.**

Project Open establishes designated funding to support entrepreneurial development with special emphasis on owner-operated businesses. The purpose of this project is to educate entrepreneurs in best business practices and help them establish or expand their businesses. Project Open helps strengthen our local entrepreneurial businesses, position our community for economic development from within, and create a strong, friendly environment for a small business to start and flourish.

Project Open can help you:

- Take your idea to a business reality
- Develop your business knowledge and skills for success
- Develop a realistic business plan
- Expand your existing business
- Find financial resources
- Build your support network of successful, experienced business people

Project Open is for YOU if you:

- Have a great idea and no clue how to start a business
- Want to make sure you are ready to open your business
- Want to open a new business in Saline County
- Already own a small business in Saline County
- Want to move or expand your small business to Saline County

Our next set of Training Classes will be held on July 9th at the Chamber, 120 W. Ash

- 1) Meeting The Three M's - Learning the Basics of Money, Marketing and Management – 9-11am
- 2) The Right Start - Using a Business Plan – 11:30am-1:30pm
- 3) Cash Flow Made Easy – 2-4pm

For more information please contact: Project OPEN, 785.827.9301, ebrown@salinakansas.org

In The News

Radiation oncologist Dr. Claudia Perez-Tamayo, MD, FACR, FACRO of **CENTRAL CARE CANCER CENTER** has earned a Lifetime Achievement Award from the Wichita Business Journal for her long-standing commitment to treating oncology patients in Kansas, as well as creating a business whose network of physicians has brought cancer care close to home in communities across the state. Dr. Perez-Tamayo was named a 2018 "Health Care Hero" by the Wichita Business Journal, one of only two recipients this year to win the award in the Lifetime Achievement category. The Lifetime Achievement category "honors a specific individual for his or her lifetime contributions to the improvement and advancement of health care."

GOT NEWS? Do you have news to share about your business or organization? Email pryce@salinakansas.org and we'll publish it in an upcoming issue of **Chamber Connection**.

DAYS INN, 407 W. Diamond Drive, announces the promotion of Charli Moore from General Manager to Regional Director. Assistant Manager Melissa McDowell is being promoted from Assistant Manager to become the new General Manager. The property is owned by B&L Motels. Congratulations to Charli and Melissa!

CATHOLIC CHARITIES OF NORTHERN KANSAS Annual Fundraiser is approaching fast, Sunday, July 22, from 5-7:30 pm at the Salina Country Club. Anonymous donors have offered a tremendous dollar-for-dollar, matching donation up to \$100,000! Every dollar you donate is doubled! Help turn \$100,000 into \$200,000 by making your donation today and give the Gift of Hope to families in crisis. The evening includes social time, cash bar, dinner, and a live auction. The Master of Ceremonies is Kevin Carrico. Make donations or reservations online at www.ccnks.org or call 785-825-0208, ext. 215 or email jwarner@ccnks.org.

VORTEX® announces the release of FastTrack™, an order fulfillment program designed to deliver small quantity orders on select product designs and sizes in two weeks. This program accelerates the delivery of common Quantum Series™ products, including the Vortex® Roller Gate™, Vortex® Orifice Gate™, Vortex® Maintenance Gate, and Vortex® Wye Line Diverter™. By dedicating manufacturing resources toward a stand-alone FastTrack



production process, Vortex is able to assemble select products in quicker cycle times without delaying the production of special-engineered product designs.

Alysia Starkey, associate dean of academics at **KANSAS STATE UNIVERSITY POLYTECHNIC CAMPUS**, 2310 Centennial Rd., will serve as interim CEO and dean of the campus while a national search for a new leader is conducted. Starkey was appointed by April Mason, Kansas State University provost and senior vice president, following an all-university search process. She began her new duties on July 1st. Starkey will replace Verna Fitzsimmons, who is retiring from the position at the end of June. Fitzsimmons has served as CEO and dean of Kansas State Polytechnic since July 2012.

OCCK, INC. is proud to appoint Michelle Griffin as the new Director of the Transportation Department. Griffin served as the Mobility Manager for the North Central Kansas Coordinated Transit District for the past two years and was instrumental in the creation of the 81 Connection regional route from Belleville to Salina, as well as the development of the Kansas Rides website. The Director of Transportation position is a new role in the company.

The **ISIS SHRINE TEMPLE**, 200 E. Diamond Dr., is working with the Kansas City Chiefs on a great ticket program to raise funds for the Shriners organization. The KC Chiefs have set up a link, <http://www.chiefs.com/ticketfundraiser/> with promo code SHRINERS. This link and promo code will allow people to purchase tickets for \$33.50 a seat, to five different football games. The seating is in the upper level, but this is an excellent price. For each ticket sold using that link and promo code, the local Temple will receive \$10.00. Have a great time, at a great price, and do a great thing!

New Members

SALINA COMIC CON

Clint Randolph
913-961-4347
cospringtoycon@yahoo.com
salinacomicon.com

INTERSTATES CONSTRUCTION SERVICES, INC.

2941 Centennial Rd.
Dalen Meier
785-833-2118
Dalen.meier@interstates.com
www.interstates.com

Celebrating with a Chamber Ribbon Cutting!



Cox Communications opened their new solutions store at 2950 S. 9th Street!



Panera 2375 S. 9th Street celebrates their opening with a ribbon cutting!



Heritage Real Estate LLC, 110 E. Iron, opened their door and celebrated with an open house!



Heart to Heart Home Health opened their office at 204 S. Santa Fe, Suite 2S!

BUSINESS *after* HOURS

REFRESHMENTS • TOURS • DOOR PRIZES

Rolling Hills Zoo

625 N. Hedville Rd.

Thursday, July 12

5-7pm • \$5 per person or Fast Pass
(\$40 in 2018)

Discover your wild side at Rolling Hills Zoo! They'll have amazing creature encounters plus their newest exhibit, The Art & Science of Arachnids with 100 LIVE spiders and scorpions! Come on out for one wild encounter to see what's new at YOUR zoo! Be one of the first 50 in the door and take home a fabulous new car sun shade!

KU School of Medicine & KU School of Nursing

138 N. Santa Fe

Thursday, July 19

5-7pm • \$5 per person or Fast Pass
(\$40 in 2018)

KU School of Medicine and KU School of Nursing moved in June to a newly renovated medical education building in downtown Salina. This building triples the space for current and future needs of the medical and nursing school educational programs. Come tour their facility which features the latest technological simulation labs, additional classroom interaction access and more!

Salina Family YMCA

570 YMCA Drive

Thursday, July 26

5-7pm • \$5 per person or Fast Pass
(\$40 in 2018)

Come on out and explore the new Y! Join us and learn about new programs, tour the new facility and learn about all the Y has to offer. Event sponsored by Salina Family YMCA, Jones Gillam Renz, and Busboom & Rauh.

*So far this year, \$1,000
has been given away.*

\$ It Pays to Attend \$

Come on out, network with fellow Chamber members and discover all that Rolling Hills Zoo, KU Schools of Medicine and Nursing, and Salina Family YMCA have to offer.

**For reservations call 827-9301 or
email dsmith@salinakansas.org**

**DOOR PRIZES (MUST BE PRESENT TO WIN)
\$100 CASH ATTENDANCE DRAWING
\$500, \$500, \$1,000 MEMBERSHIP DRAWINGS**



120 W. Ash, P.O. Box 586 • Salina, KS 67402-0586
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on sale now!

For \$40, the pass
will gain you
admittance to all
Chamber After
Hour events
throughout the year.

To order your 2018 *Fast Pass*, contact Delta at the Chamber office,
827-9301 or email dbryant@salinakansas.org

Salina
Area Chamber of Commerce

2018

Business After Hours

Fast Pass

(Company Name)

JOIN US FOR AN ENTREPRENEURSHIP ROUNDTABLE IN SALINA

ABOUT THE ECJC AND THE ENTREPRENEUR'S POLICY NETWORK

As a member of the Kauffman Foundation's Entrepreneurs' Policy Network, the Enterprise Center in Johnson County (ECJC) aims to identify and remove public policy barriers to entrepreneurship in Kansas. To do this, the ECJC is building a statewide coalition of entrepreneurial stakeholders, engaging and educating lawmakers, and interfacing entrepreneurs with their lawmakers and civic leaders to build positive working relationships. The goal of this initiative is to make support for entrepreneurship a state-wide priority in Kansas.

ENTREPRENEURSHIP ROUNDTABLES INFORM OUR APPROACH

To better understand the diverse needs of entrepreneurs throughout Kansas, the ECJC is hosting roundtable conversations with entrepreneurs, civic leaders, and lawmakers. These conversations address local strengths and weaknesses in entrepreneurial support, specific challenges facing entrepreneurs, and solicit feedback on how to best support entrepreneurs in Kansas. Feedback from these roundtables is being used to inform and refine the ECJC's legislative platform.

Please join us for a roundtable discussion on entrepreneurship in Salina.

SALINA ENTREPRENEURSHIP ROUNDTABLE

Tuesday, July 10th • 6:30 – 8:30pm

Salina Innovation Foundation

336 S Sante Fe Avenue, Salina KS

www.eventbrite.com

Contact Kelsey Hampton (khampton@ecjc.com, 913-438-2282) for more information or with any questions.



Salina & Manhattan Chamber of Commerce presents

Scotland & Northern Ireland Explorer

featuring Belfast, the Scottish Highlands & Edinburgh



9 Days **March 25, 2019**

Highlights

- 2 Nights in Belfast
- Belfast City Tour
- Giants Causeway
- Titanic Belfast Museum
- Ferry from No. Ireland to Scotland
- Glasgow City Tour
- Loch Lomond Cruise
- 2 Nights in Inverness
- Isle of Skye
- Loch Ness
- Scottish Distillery Visit & Tasting
- Pitlochry
- 2 Nights in Edinburgh
- Edinburgh City Tour
- Edinburgh Castle

Inclusions

- Roundtrip Airfare - MCI
- Int'l Air Departure Taxes/Fuel Surcharges
- 10 Meals: 7 - Breakfasts & 3 - Dinners
- Professional Tour Director
- Motorcoach Transportation
- Admissions per Itinerary
- Comprehensive Sightseeing
- Baggage Handling

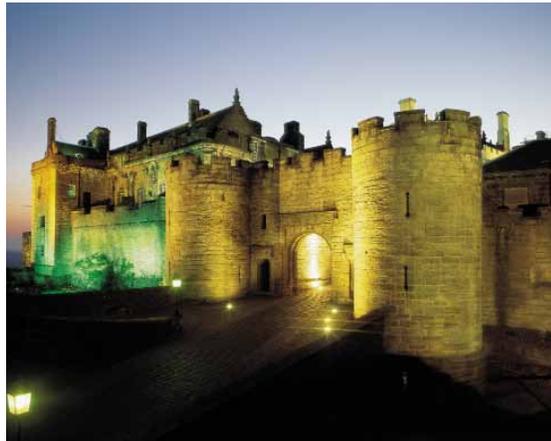
Tour Rates

Regular Rate: \$4199 pp double
 Booking Discount(BD)*: \$4099 pp double
 Early Bird Discount(EBD)**: \$4049 pp double
 EBD & BD***: \$3949 pp double
 Single Supplement: +\$700

*Final payment must be made by check for BD.

**Deposit must be made before Sept. 25, 2018 for EBD.

***Deposit before Sept. 25, 2018 & make final payment by check for EBD & BD.



Booking Discount - Save \$200 per couple!*

Contact Information

Salina Area Chamber of Commerce • Attn: Sandy Cole
 120 West Ash • Salina, KS 67402
 785.827.9310 ext. 123
 scole@salinakansas.org

Booking #122235 (Web Code)

Scotland & Northern Ireland Explorer Itinerary

DAY 1: Overnight Flight to Europe

Today board your overnight flight to Europe.

DAY 2: Arrive Dublin

Arrive in Dublin, meet your Tour Director and transfer to Belfast. This evening enjoy a **Welcome Dinner**.

Meal: (D)

Overnight: Belfast

DAY 3: Belfast - Giants Causeway - Titanic Belfast

This morning travel to the **Giants Causeway**, often described as the Eighth Wonder of the World and declared Ireland's first World Heritage site by UNESCO in 1986. Once you have visited, you will quickly see why it has become one of Ireland's top tourist attractions. Return to Belfast and enjoy a panoramic **Belfast City Tour** to learn about the history & struggles of the city as you drive through its districts and neighborhoods. Later visit the **Titanic Belfast**, the museum experience sits on the site of the former Harland & Wolff shipyard where the Titanic was built and launched in 1912. Enjoy the evening at leisure in Belfast.

Meal: (B)

Overnight: Belfast

DAY 4: Belfast - Glasgow

After breakfast, travel to Cairnryan and board a Ferry to cross the famed Irish Sea enroute to Scotland. Upon arrival, enjoy a panoramic **Glasgow City Tour** and see the impressive Glasgow Cathedral and Glasgow's historic university buildings. Enjoy dinner tonight with your fellow travelers.

Meals: (B,D)

Overnight: Glasgow

DAY 5: Glasgow - Inverness

Today travel into the Scottish Highlands as you travel towards Inverness. Drive north along the picturesque shores of **Loch Lomond**, the largest surface area of any fresh water loch (lake) in the UK. The loch is 24 miles long and five miles wide and at its deepest point is some 600 feet deep. Enjoy a **Loch Lomond Cruise** to experience this area renowned for its beauty and tranquillity. Continue to **Glencoe**, often considered one of the most spectacular and beautiful places in Scotland. Later, arrive in **Inverness** for a 2 night stay and enjoy dinner with your fellow travelers.

Meals: (B,D)

Overnight: Inverness

DAY 6: Loch Ness-Isle of Skye

This morning stop for great views and photos of the famous **Loch Ness**, known worldwide for its mysterious inhabitant, Nessie, the Loch Ness Monster. As you travel along the Scotland's largest lake, enjoy magnificent views, not only of the lake but of the surrounding mountains of the Scottish Highlands. Continue across the Eilean Sky Bridge stopping to

admire the **Eilean Donan Castle**, for many people the archetypal Scottish Castle and one of the most photographed castles in Scotland. Continue to the **Isle of Skye**, known for its rugged landscapes, picturesque fishing villages and medieval castles. The largest island in the Inner Hebrides archipelago, it has an indented coastline of peninsulas and narrow lochs, radiating out from a mountainous interior. Marvel at the spectacular scenery before returning to Inverness.

Meal: (B)

Overnight: Inverness

DAY 7: Inverness - Pitlochry - Edinburgh

Today make your way towards Edinburgh. Stop in the picturesque village of **Pitlochry** and enjoy a **Scottish Distillery Visit & Tasting** at one of the oldest working distilleries in Scotland. Later enjoy a bit of leisure time in the village of Pitlochry. Later stop in famous **St. Andrews**, regarded worldwide as the "Home of Golf". Continue to Edinburgh, Scotland's Capital City for a two night stay. Tonight is at leisure in Edinburgh.

Meal: (B)

Overnight: Edinburgh

DAY 8: Edinburgh

Today enjoy an **Edinburgh City Tour** and see the Palace of Holyrood House the, Princes Street and the Royal Mile. You will also visit the famous **Edinburgh Castle**, home of the Scottish Crown Jewels. Edinburgh's Castle rock has been a stronghold for over 3000 years. In its dominating position overlooking the capital city, the grandeur and historical significance of Edinburgh Castle has made it a globally famous icon of Scotland, and is also part of the Old & New Towns of Edinburgh. The afternoon is at leisure to explore this great city. Tonight enjoy a **Farewell Dinner** with great food and entertainment.

Meals: (B, D)

Overnight: Edinburgh

DAY 9: Flight Home

This morning transfer to the airport with wonderful memories of Scotland & Northern Ireland.

Meal: (B)

Accommodations

- 7 Nights First Class Hotels
- 2 Nights - Europa Hotel or Clayton Hotel, Belfast
- 1 Night - Jurys Inn, Glasgow
- 2 Nights - Columba Hotel, Inverness
- 2 Nights - Apex Waterloo Place Hotel, Edinburgh

Reservation Information & Notes

DEPOSIT & FINAL PAYMENT

Deposit of \$500 per person is due with Reservation Form to secure reservations. Final Payment Due Date is 75 days prior to departure.

*BOOKING DISCOUNT

Make your Final Payment by check prior to the Final Payment Due Date

& receive **\$200 per couple/\$100 per person Booking Discount!**

- Initial Deposit can be made by check or credit card to be eligible.
- Payments after Initial Deposit are considered part of Final Payment & must be made by check.

ONLINE BOOKING OPTION

Save time, postage & secure your seat for this group departure. Simply type <https://res.premierworlddiscovery.com> into your web browser & use the Booking Number (Web Code) from this flyer to make your Deposit online in just a few minutes. No need to submit a Reservation Form if booking online.

PREMIER'S TRAVEL PROTECTION PLAN (TPP) \$325 per person

The Pre-Departure Cancellation Fee Waiver (Part A – I & II) is provided by Chamber Explorations (PVD) and is not an insurance benefit. The Post Departure Travel Insurance Plan (Part B) is provided by USI Affinity Travel Insurance Services (USI).

Part A – Cancellation Waiver provided by PVD

I. Trip Cancellation Waiver (TCW) - Guarantees full refund on all payments, except the TPP Fee itself in case of cancellation up to the time and date of departure due to the passenger's personal illness or death of a member of the immediate family; or, if the passenger must return early due to the passenger's personal illness or death of a member of the immediate family, a refund for the unused land services. Medical/official documentation required.

II. Premier "Any Reason" Cancellation Waiver (ARCW) - Reimburses 75% of the cancellation fees in the form of a future travel credit certificate (FTCC) valid for 1 year, if you cancel more than 48 hours prior to scheduled departure for any reason not eligible for cash refund under the TCW (Part A – I.). FTCC is non-transferable, may not be redeemed for cash and does not include any credit for the TPP Fee. The TPP Fee (if chosen) is refundable until 180 days prior to departure & cannot be added after Final Payment. **The TPP does not cover any single supplement charges due to an indi-**

Tour Activity Level

Easy **1** **2** **3** **4** Active

vidual's traveling companion cancelling prior to departure. The TPP is non-transferable and valid for each applicant only. The TPP does not cover any services such as airline tickets not purchased through PWD. Cancellations, Claims & Inquiries under Part A will be administered by PWD. Certain Exclusions and Restrictions apply.

Part B – Post Departure Travel Insurance Plan provided by USI

Includes coverage for: Trip Interruption (\$1,000); Trip Delay (\$100/Day-Max \$500); Baggage & Personal Effects (\$2,000); Baggage Delay (\$500); Emergency Accident/Sickness Medical Expense (\$30,000); Emergency Evacuation/Repatriation (\$150,000); Accidental Death & Dismemberment (\$25,000); Emergency Travel Assistance (24/7). Claims & Inquiries under Part B will be administered by USI.

For full Part A and Part B policy details visit: premierworlddiscovery.com/TPP

CANCELLATION FEES

Cancellations not covered by the Travel Protection Plan (TPP) or if the TPP is not purchased, are subject to the following per person fees:

- Cancel more than 180 days prior to departure: Full Refund
 - Cancel 179-75 days prior to departure: Deposit or TPP* is Retained
 - Cancel 74-45 days prior to departure: 25% of total price
 - Cancel 44-15 days prior to departure: 50% of total price
 - Cancel 14 days or less prior to departure/no shows: No refunds
- *if purchased with Initial Deposit

IMPORTANT CONDITIONS/NOTES

- A valid US passport is required for this tour and is the responsibility of each passenger. Passports should be valid for up to six (6) months beyond the travel dates. All names must be submitted to Premier exactly as they appear on passenger passports.
- Tour rates are subject to increase until you are paid in full.
- Itinerary and hotels are subject to change.
- Responsibility Statement available on Reservation Form Page
- Reservation Form Page available as attached page 3, from your group organizer or by visiting premierworlddiscovery.com or see Online Booking Option.
- CST #2048841-40

SALINA Airport Authority

The Wings of Freedom Tour of the WWII Vintage Boeing B-17 Flying Fortress, Consolidated B-24 Liberator, B-25 Mitchell and North American P-51 Mustang Announce Unique Display at the **Salina Regional Airport** from **July 16th-18th**.

In honor of our WWII Veterans – The Collings Foundation’s Wings of Freedom Tour Brings Extremely Rare Bomber and Fighter Aircraft for Local Living History Display as Part of 110-City Nationwide Tour

Salina,KS (June 28,2018) -Participating in the Collings Foundation's WINGS OF FREEDOM TOUR, the B-17 Flying Fortress "Nine O Nine," Consolidated B-24 Liberator "Witchcraft," B-25 Mitchell "Tondelayo" bombers and P-51 Mustang "Toulouse Nuts" fighter, will fly to the Salina Regional Airport for a visit from July 16th to 18th. The Salina Airport formerly served as the Smoky Hill Army Air Corps Base from 1942-1948. This is a rare opportunity to visit, explore, and learn more about these unique and rare treasures of aviation history. The B-17 is one of only 9 in flying condition in the United States. The B-24J is the sole remaining example of its type flying in the World. The B-25 is best known for being used in the daring Doolittle raid. The P-51 Mustang was awarded the prestigious Grand Champion award for restoration. Visitors are invited to explore the aircraft inside and out. A donation of \$15 for adults and \$5 for children under 12 is requested for access to up-close viewing and tours through the inside of the aircraft. Discounted rates for school groups. Visitors may also experience the once-in-a-lifetime opportunity to actually take a 30-minute flight aboard these rare aircraft. Flights on either the B-17 or B-24 are \$450 per person. Get some "stick time" in the world's greatest fighter! P-51 flight training is \$2,200 for a half hour and \$3,200 for a full hour. B-25 flights are \$400 per person. For reservations and information on flight experiences call 800-568-8924.



Photo courtesy of Collings Foundation

The WINGS OF FREEDOM TOUR will be on display at the Salina Regional Airport, located at Hangar 606, 2720 Arnold Court. Hangar 606 was built in 1942 and recently received a \$2.5 million renovation.

The WINGS OF FREEDOM TOUR will arrive at the Salina Regional Airport at 2:00 PM on July 16th and will be on display until the aircraft departs after operations on July 18th. Hours of ground tours and display are: 2:00 PM to 5:00 PM on Monday, July 16th; 9:00 AM to 5:00 PM on Tuesday, July 17th and 9:00 AM to 12:00 PM on Wednesday, July 18th. The 30-minute flight experiences are normally scheduled before and after the ground tour times above.

The Collings Foundation is a 501c3 non-profit educational foundation devoted to organizing "living history" events that allows people to learn more about their heritage and history through direct participation. The Nationwide WINGS OF FREEDOM TOUR is celebrating its 29th year and visits an average of 110 cities in over 35 states annually. Since its start, tens of millions of people have seen the B-17, B-24 & P-51 display at locations everywhere. The WINGS OF FREEDOM tour is one of the most extraordinary and unique interactive traveling historical displays of its kind.

The WINGS OF FREEDOM TOUR travels the nation as a flying tribute to the flight crews who flew them, the ground crews who maintained them, the workers who built them, the soldiers, sailors and airmen they helped protect; and the citizens and families that share the freedom that they helped preserve. The B-17, B-25 & B-24 were the backbone of the American effort during the war from 1942 to 1945 and were famous for their ability to sustain damage and still accomplish the mission. Despite the risks of anti-aircraft fire, attacking enemy fighters, and the harrowing environment of sub-zero temperatures, many B-17s and B-24s safely brought their crews home. The P-51 Mustang was affectionately known as the bombers "Little Friend" - saving countless crews from attacking axis fighters. After the war, many aircraft were scrapped for their raw aluminum to rebuild a nation in post-war prosperity and therefore very few were spared. The rarity of the B-17, B-25, B-24 & P-51 - and their importance to telling the story of WWII is why the Collings Foundation continues to fly and display the aircraft nationwide. At each location we encourage local veterans and their families to visit and share their experiences and stories with the public. For aviation enthusiasts, the tour provides opportunity for the museum to come to the visitor and not the other way around! Visitors can find out more by visiting our website at www.collingsfoundation.org.

For further information e-mail Hunter Chaney, Director of Marketing: hchaney@collingsfoundation.org or 800-568-8924.