

# CHAMBER CONNECTION

A Monthly Publication of the Salina Area Chamber of Commerce

**SEPTEMBER 2018** Volume 58, Number 9

SALINA REGIONAL HEALTH CENTER PRESENTS

## Lean Six Sigma

### A GUIDE TO BUSINESS IMPROVEMENT

BASED ON SIX SIMPLE PRINCIPLES

• VALUE • PULL • RESPECT • FLOW • RESPONSIVENESS • PERFECTION



**SRHC TO PROVIDE CHAMBER MEMBER BENEFIT**

See Page 4

### AT A GLANCE...

Business After Hours . . . . September 6  
Kansas Wesleyan University  
100 E. Claflin • 5 to 7pm

SAYP Party With  
a Purpose . . . . . September 7  
Paramount Bar  
219 N. Santa Fe • 6 to 10:30pm

Up With People Concert. September 20  
KWU Mabee Arena  
100 E. Claflin • 7:30pm

Business After Hours . . . September 27  
Sacred Heart Jr. Sr. High School  
234 E. Cloud • 5 to 7pm

OCCK Employment Expo . . . . October 4  
Central Mall  
2259 S. Ninth St. • 10am-2pm

*Details inside!*

### PASS IT ON!

- Human Resources
- Communications
- Sales
- Staff Break Area

# Salina

Area Chamber of Commerce

## OFFICIAL PUBLICATION

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**Eric L. Brown**  
VP, Economic Development

# From the Staff School is Back in Session

Students are back in school, and our educators are back at work molding the youth with knowledge they will take with them into the future.

The Salina area has a strong educational system, both public and private, serving the needs of primary, secondary, and post-secondary education. Our educational system is one of the most important assets to the community. They are major economic drivers and have a direct effect on workforce retention, recruitment, and provide many additional services, including training, to not only their students but to students' families and community members at large.

The mission of USD 305 is perfectly aligned with the concept of education as a tool for strong communities. *The mission of Salina Public Schools is to ensure that all students learn the skills necessary to participate successfully in the communities in which they live. Completion of this mission is a responsibility of the student, family, community, teachers, and staff in a cooperative partnership.* In order to have the most positive impact on the academic and wellness outcomes of students, it is imperative that schools and communities work together through a collaborative and comprehensive approach.

The collective vision of our educational system is to prepare all of our students to be competitive graduates, who will be successful in their careers or college experience and contribute to their communities in positive and effective ways. In addition, from the K-12 level, they understand the role schools play in retention of youth in the community as a supply for great careers that exist in the region.

Another important consideration is the technology curve. As technology continues to change at a rapid rate, many jobs that our students take upon graduation will be heavily amended by technology and in some cases may not yet exist. The type of technologies that our area students have access to, because of the support of the citizens and business partners, put our schools ahead of the curve in many respects.

The collaborative efforts of the chamber don't stop at the K-12 level. As a community we are also extremely fortunate to have award winning, top of their class, post-secondary institutions in Hays Academy of Hair Design, Kansas State Polytechnic, Kansas Wesleyan University, KU Schools of Medicine and Nursing and Salina Area Technical College.

Almost on a monthly basis, these organizations are recognized amongst their peer institutions for their unique programming, academic achievements, and student success rate. As a community, we need to do a better job of extending the talent pipeline directly to our employers to help retain these youth and expose them to the fantastic career opportunities that exist in Salina.

For example, just this year; the Salina campus of the Hays Academy of Hair Design had *students compete on the national and international stage* and came home with the 2018 Wella NEXGEN Award and 1st place in the 2018 Sassoon Cut, Color and Finish! In addition to the cosmetology curriculum, they are preparing their students for business success with an in-depth business training curriculum called Nuts and Bolts Business Training.

Kansas State Polytechnic's most recent and exciting announcement was the waiver from the Federal Aviation Administration to fly unmanned aircraft systems beyond the line of sight. *It's the first such waiver granted to a university by the FAA.* The FAA certificate to Kansas State Polytechnic's Applied Aviation Research Center waives the rules regarding visual sight of aircraft operations by the pilot and visual observers. This allows Kansas State Polytechnic to conduct research and operations where pilots and observers can no longer see their aircraft. This shines a light on the training and research resources that exist in Salina to aerospace companies across the globe.

Kansas Wesleyan University was named the *best college in the state of Kansas for getting a job.* The scoring metrics used included the Integrated Postsecondary Education Data System (IPEDS) and Department of Education College Scorecard data, for the college in each state with the highest listed job placement ratings, looking specifically at employment levels at year 10 after students start!

Salina Area Technical College is no slouch either, they were recently named as *number 8 on the Forbes ranking in nation's Top Two-Year Trade Schools*, a list of technical and career colleges with high-earning alumni, stand-out graduation and retention rates, and respectable debt repayment scores. The 25 schools on the

## HERE'S HOW TO CONTACT OUR CHAMBER STAFF

Don Weiser, President/CEO  
dweiser@salinakansas.org

Eric Brown, VP Economic Development  
ebrown@salinakansas.org

Sandy Cole, Accountant  
scole@salinakansas.org

Sylvia Rice, Visit Salina Director  
srice@salinakansas.org

Tiffany Benien, Sports & Events Manager  
tbenien@salinakansas.org

JoAnn McClure, Convention  
& Military Manager  
jmccclure@salinakansas.org

LaCrista Brightbill, Membership and  
Community Relations Director  
lbrightbill@salinakansas.org

Clare Riordan, Tourism Information Manager  
criordan@salinakansas.org

Kyle Weiser, Sports & Events Associate  
kylew@salinakansas.org

Delta Bryant, Office Manager  
dbryant@salinakansas.org

Donna Smith, Office Assistant  
dsmith@salinakansas.org



list cover a myriad of careers that need workers — and in high-paying, high-growth areas, such as HVAC, CNC, dental hygiene, nursing, and drafting.

The surface of what could be covered in this note is just being scratched. As you can see, the educational institutions that call Salina home aspire to be the most innovative, student-centered colleges in the nation; all of these efforts, collectively elevate the economic, social, cultural, and environmental vitality of our region and community.

With my recent selection in ACCE’s EAD Fellowship, aligning these resources, creating a regional action plan to increase the community’s competitiveness by retaining more homegrown talent and focusing on working in the community to improve education, job opportunities, and training is at the top of the chamber’s priorities in workforce development and business expansion and retention.

These efforts will be more intentional towards youth to help them recognize the full breadth of education and career opportunities that are offered here in the region. The goals will be achieved by supporting existing systems and in some cases, creating new systems and structures to provide more overt pathways to those opportunities. At the heart of the structure, will be the utilization of national tools and resources to create a framework with measurable data and results to better support our members and the business community at large.

All the best,

Eric L. Brown  
VP, Economic Development

## OCCK to host 28th Annual Employment Expo at Central Mall

The 28th Annual Employment Expo is scheduled for Thursday, October 4th from 10:00 am to 2:00 pm at Salina’s Central Mall. The event is jointly sponsored by a partnership between The Salina Area Chamber of Commerce, Central Mall, Rocking M Media, Eagle Communications, Salina Human Resource Management Association (SHRMA), Salina Regional Health Foundation, Project Search, KansasWorks, and Workforce Solutions of OCCK, Inc.

This year’s event will feature regional employers looking to hire employees to fill their open positions. Area employers have the opportunity to set up a booth to talk about hiring needs both now and in the future for their business. They are encouraged to bring applications and conduct on-site interviews. Job applicants are expected to come from all over the area. Rocking M Media will have a live remote on site and employers will have the opportunity to voice their hiring needs live during the expo. Prospective employees are encouraged to attend to learn more about the hiring needs of business, brush up on their job search skills, and network with others. KansasWorks will also have their mobile unit available that day.

This event is an incredible opportunity for hiring businesses to reach multiple job seekers at one time and booths are now available. To reserve a booth, please contact Shanna Sowers at 785-827-9383 ext 176, or [ssowers@occk.com](mailto:ssowers@occk.com).

# Up with People Show Has Something for Everyone

When the multinational cast of Up with People takes the stage at KWU Mabee Arena in Salina on September 20th at 7:30pm, audience members will find something for virtually every musical taste and interest. Best known for their high-energy, upbeat, family-friendly entertainment, the cast of 105 participants representing 20 countries will visit dozens of communities throughout the United States, Europe and Mexico on their five-month world tour. For more than 50 years, the casts of Up with People have toured the globe performing for millions, including an unprecedented four Super Bowl halftime shows, Macy’s Thanksgiving Day Parade and Pasadena Tournament of Roses Parade.

“Our newest production, Up with People *Live On Tour 2018*, is designed to share our vision of a more hopeful, trusting and peaceful world.” explains Up with People Senior Vice President Eric Lentz. “The show features entertaining pop medleys, international dances, and original UWP songs that will inspire people to make a positive difference in their communities.” Lentz added. The live two-hour performance is a dynamic blend of featured soloists, full cast production numbers, fast-moving choreography and colorful costumes.

Tickets are \$50 for VIP, \$20 for adults, \$15 for students and \$10 for children and will soon be on sale at the Salina Area Chamber of Commerce office and through Hold my Ticket website.

Experiencing the show is not the only way to get involved. Host families are needed to provide accommodations for the cast members. Please consider sharing your Salina hospitality with these young people. See the insert for details. Local youth between the ages of 17 and 29 can apply to travel in future programs. Up with People’s visit to Salina is sponsored by Kansas Wesleyan University and Sacred Heart High School with the support of Saint Francis Community Services, Sunflower Bank, UMB Bank, Blue Beacon and Crown Distributors. For more information, contact Marie Dubern, Promotion Manager, at [mdubern@upwithpeople.org](mailto:mdubern@upwithpeople.org) or 303-264-8338.

## About Up with People:

*Up with People is a global education organization that empowers young people to be positive agents of change in their communities and the world. Through our unique blend of music, social action, and international travel, we impact communities for the better while providing youth the knowledge and experience they need for today’s complex global environment. For more than 50 years Up with People has been breaking down cultural barriers and enhancing understanding to help create a more hopeful, trusting and peaceful world.*  
Learn more at [www.upwithpeople.org](http://www.upwithpeople.org)



# SRHC to Provide Chamber Member Benefit

The Salina Area Chamber of Commerce and the Salina Regional Health Center Lean Academy announced the formation of a new training partnership. **Salina Area Chamber of Commerce members will now be able to enroll and receive Yellow Belt and Green Belt Lean Six Sigma training at no cost as a membership benefit.**

Lean Manufacturing, Lean Production, or simply Lean is a methodology that focuses on eliminating waste and improving processes in order to create more value for customers. Toyota perfected these principles over many decades to become one of the largest automakers in the world. The company’s success created a demand for knowledge about Lean thinking, which has spread beyond manufacturing and distribution to many other sectors including retail, construction, maintenance, health care, and government. After more than five years since implementing the business principles made famous in the Japanese manufacturing industry, SRHC’s Quality Improvement Department surpassed two noteworthy milestones in July 2018, training more than 1,100 people across Kansas in Lean methodology and executing more than 1,000 Lean projects within its own organization.

Brian Weisel, SRHC’s Quality Improvement director said, “The principles of Lean are universally applicable. It doesn’t matter if you’re baking bread, manufacturing automobiles, providing a service or taking care of patients. Eliminating waste in our processes and pursuing perfection by making continuous improvements cuts across all business sectors.”

SRHC’s Lean Academy can help your organization determine your goals and develop a plan for improving your operations through their Yellow Belt and Green Belt programs. Both are designed to teach Lean fundamentals as students are trained to improve their understanding and ability to apply the tools and techniques and integrate Lean into an overall approach to process improvement and project management. The Yellow Belt training course is an eight hour, one day course while the Green Belt program is more in depth and includes approximately 32 hours of academic curriculum and training. Both programs will assist small and large organizations looking to identify opportunities to improve their business processes, increase revenue, and reduce costs.

“The Chamber is proud and excited to partner with Salina Regional Health Center on this unique and innovative partnership,” said Don Weiser, President and Chief Executive Officer of the Salina Area Chamber of Commerce. “We are excited to be able to offer another great training avenue to our membership to continue to grow the professional skills of the workforce in the Salina area.”

The partnership with SRHC’s Lean Academy will begin in September 2018 with training seats available to chamber member organizations. *For more information or to reserve your spot, please contact the SRHC Lean Academy Registrar, Toni Schlabach at 785-452-6794 or tschlabach@srhc.com.*

## Good Sports!

Visit Salina will be attending two marketplace sports shows this fall. The **S.P.O.R.T.S Relationship Conference** will be held September 11-12 in Winston Salem, NC. This show traditionally provides leads for small to mid-size events and has a high ratio (3:1) of rights holders to Destination Marketing Organizations (DMOs), like Visit Salina. The **TEAMS Conference** will be held October 2-3 in Louisville, KY, catering to larger events with a lower ratio (8:1) of events to DMOs.

Both conferences provide DMOs like Visit Salina the opportunity to meet one-on-one in 10 to 15 minute scheduled appointments with sports and events right holders. During the appointments, an overview of Salina and what facilities might be of interest to the rights holder is presented. In addition to rights holder meetings, the conferences also host educational sessions about trends in the sports industry and networking events. This year, Sports KS and the KS Dept. of Wildlife, Parks and Tourism will sponsor the closing event social at the S.P.O.R.T.S Relationship Conference. Kansas communities there to represent Sports KS include Olathe, Kansas City, Garden City, Crawford County, Wichita, Topeka, Fort Scott and Salina.

*Well, look at who is quoted on the S.P.O.R.T.S Relationship website! Our very own Tiffany!*

**“I felt very comfortable at S.P.O.R.T.S. I made many new event contacts and felt like I had time to visit with peers. The appointments were a good length in a relaxed setting. At the social events I felt I could re-connect again with those I had appointments as well as meet those I didn’t get an appointment. This was a fun way to do business. I plan to attend S.P.O.R.T.S. The Relationship Conference next year.”**

**- Tiffany Benien, Salina Area Chamber of Commerce**



## Marquee Welcomes

September 13-14	Admin. Assts. of KS Cities
September 19-21	Public Accountants Assn. of KS
September 25-27	KS Motor Carrier Assoc.
September 27-28	Kansas Air Tour
September 30-Oct. 2	KS Lutheran District Pastors Conf.



### September 19 in Salina - DALE CARNEGIE COURSE **BUILDING STRONGER LEADERS.**

When you look at successful people, what do you see? *Confidence. Competence. Enthusiasm.* They're engaged in all aspects of their work and life, inspiring others as they lead by example.

In a results-oriented business environment, accomplished leaders know that engaging their teams is critical to achieving goals. Research tells us that teams who are enthusiastic, inspired, confident and empowered are considerably more likely to engage in achieving organizational goals. Dale Carnegie has been inspiring and transforming leaders for more than 100 years. The results are even more relevant today.

Thanks to a continued partnership between the Salina Area Chamber of Commerce and Dale Carnegie, this eight-week program is available to North Central Kansas business and organization leaders, supporting the success and development of their managers and teams. *Members of the Salina chamber are eligible for a 15% discount on enrollments in this course.*

#### **DALE CARNEGIE COURSE - SALINA**

Wednesdays: Sept. 19 - Nov. 14 | 3:00 PM - 6:30 PM  
Salina Area Chamber of Commerce  
120 W. Ash Street, Salina, KS 67401

In this course, you'll learn to strengthen interpersonal relationships, manage stress and handle fast-changing workplace conditions. You'll be better equipped to perform as a persuasive communicator, problem-solver and focused leader. And you'll develop a take-charge attitude initiated with confidence and enthusiasm.

Register through the Salina Area Chamber of Commerce website. You must log in for your member discount.

You may also email [Lindsey.Solida@DaleCarnegie.com](mailto:Lindsey.Solida@DaleCarnegie.com) or call (785) 320-2753 for additional information.

## Dollars & Sense

Recent groups Visit Salina worked with and the estimated visitors' spending they created in the community:

#### **Kiwanis**

125 people - Aug 3-5 - \$72,060

#### **KS Public Transit**

120 people - Aug 6-8 - \$69,460

#### **Measuring Visitor Impact**

Wichita State University has conducted a study to determine what the appropriate multiplier for tourism spending is for the Salina area. That immediate multiplier rate was determined to be 1.6, meaning that for every \$1.00 spent directly by a tourist/visitor for lodging, meals, entertainment, retail, and so on, our economy is actually impacted \$1.60. We believe this to still be a conservative estimate, and we are now using this in calculating our estimated visitor spending. If you have any questions, please contact Sylvia Rice at Visit Salina – [srice@salinakansas.org](mailto:srice@salinakansas.org) or 785-827-9310, ext. 138.



**SculptureTour Salina** is running special promotions through the end of the year for People's Choice voters. Their KC Chiefs promo closed on August 22, with winners getting tickets to the **KC vs Green Bay Game** and parking passes. The newest promotions are to win tickets to the **KSU v Texas Football Game** on September 29, or tickets to **Hairball** at Tony's Pizza Events Center in October. Go to [sculpturetoursalina.net](http://sculpturetoursalina.net) for details of how to enter either contest, including a "Double Down" option available to those of you who have already voted. Pick up and return ballots at any downtown business with a STS sign in their window, or the Chamber office.

# IMPORTANT... SAVE THE DATE!

## Salina Regional ECONOMIC OUTLOOK CONFERENCE

October 25, 2018 // 11:00 AM - 2:00 PM // Salina Country Club

Registration is \$75 per person

Who should attend? Managers & Directors; Executives & Owners; Vice Presidents & Associate Executives; Government & Elected Officials; Analysts, Economists, & Researchers; Board Directors; Attorneys; Media; University Professors Economic Developers; University Students...

More info will come in the October *Chamber Connection!*

For more information, and to register, go to:  
[www.cedbr.org/events/regional-outlook/2018-salina-outlook](http://www.cedbr.org/events/regional-outlook/2018-salina-outlook)

## Partner News



**SAVE THESE DATES!**

- Wine Walk - October 5th
- Zombie Pub Crawl - October 27th
- Big BooRama - October 31st

Dr. James Hardy, Superintendent, recently shared some interesting data with the Chamber Board. *Did you know?*

- 7,369 Students Attend the Salina Public Schools
- USD 305 facilities include 2 High Schools, 2 Middle Schools, 8 Elementary Schools, plus Salina West Alternative School, Central Kansas Co-op Education, Opportunity Now, Heartland Early Education, and Salina Adult Education Center
- 1,796 people are employed by the school district
- 78 licensed and 85 classified new employees have been hired since June
- 7,500+ computers/laptops have been upgraded for the new school year
- 20,000 meals were served in the 2018 summer lunch program



AND Kansas ranks:

- 10th for academic success
- 2nd for lowest dropout rate for students who come from poverty

Here is to a GREAT school year!

## In The News

**SALINA AREA UNITED WAY** Campaign Kickoff Breakfast will be held on Tuesday, September 11, 7- 9am at the Hilton Garden Inn & Convention Center, 3320 S. 9th Street. The 2018/19 Campaign theme is "A United Story". The event will include a program update from Executive Director Amanda Michaelis and presentation of the 3rd Annual Nancy Klostermeyer Volunteer Award. A hot breakfast will be served. The event is sponsored by American State Bank, Capitol Federal, Exchange Bank, MedExpress Urgent Care, Nex-Tech Wireless and Sunflower Bank. Tickets are \$15, available by texting 18KICKOFF to 41444, going to [www.unitedwaysalina.org/give](http://www.unitedwaysalina.org/give) or mailing your check to: Salina Area United Way, 210 E. Walnut, #100. Call (785) 827-1312 for more information.

**GOT NEWS?** Do you have news to share about your business or organization? Email [srice@salinakansas.org](mailto:srice@salinakansas.org) and we'll publish it in an upcoming issue of *Chamber Connection*.

**CREDIT UNION OF AMERICA** is having a free community shred day on Saturday, September 8, from 9am – Noon at their current location, 1919 S. Ohio. Please limit the amount of documents to be shredded to four boxes/bags per car. CUA is also growing, again! A facility at 582 S. Ohio was recently purchased and CUA plans to open the building in spring 2019. CUA is adding drive-up services; an intelligent drive-up ATM that will accept deposits and loan payments; hours will expand during the week and they'll be open on Saturdays. The existing office will remain open with current hours until the new location is ready. CUA wants to say "thanks" to Salina members and let them know that they're working on bringing all of CUA's value and convenience to your neighborhood.

The **FLOWER NOOK**, 208 E. Iron, is featuring several artists in their Artisan Gallery. Stop in to enjoy work by Landscape Kansas photographer Kristi Nienke, Raymond Peterman's unique creations of antler furniture, an exhibit by animal artists from Rolling Hills Zoo and a photography exhibit of the progress in Downtown Salina, by Rick Brown, foreman of Smoky Hill Construction.

**SALINA ARTS & HUMANITIES**, 211 W. Iron, has two new employees. Anna V. Pauscher is the new Arts Education Coordinator and is also responsible for coordinating River Festival entertainment and the Horizons Grants Program. She has a master's degree in art administration from the University of



# take to meet **Dagney's Ice Cream!**



Owners: Ken & Dagney Stromberg

Opened: May 27, 2017

Hours of operation: Mon–Thurs 12pm–9:00pm; Fri & Sat until 10pm, or after Stiefel Theatre shows.

The Stromberg's have owned the Watson building on the northeast corner of Santa Fe & Iron for over 10 years. The front of the building has been the location for Dagney's Chiropractic Office. In 2016, when the plans for the Salina Fieldhouse were in the works along with the improvements downtown, they wanted to find something to occupy their extra space. Dagney had the idea of an ice cream shop. They decide to go the route of making their own ice cream so they can have control of the quality of product. The Strombergs also thought it would be a good opportunity for their daughter to have a job and learn how to run a business at 16. Over that year they did research on the best way to make ice cream and toured other ice cream shops across the country to observe how they operated before designing the layout of their store to make sure everything flowed.

Ken, Dagney & their daughter Katelyn took a class in Florida to get real life experience working in an actual store and learning the business. After this class, they finalized the design of the store. By late 2016 they had the finalized design of the store and Dagney's Ice Cream opened May 27, 2017. Katelyn designed their store front sign. They did not know what to expect, did not advertise or hire employees for the first weekend they were open. It was a successful weekend after photos were popping up on social media about the homemade ice cream and the color-changing spoons.

The Strombergs have worked very hard to have the freshest and best tasting ice cream in the world, and they continue to work to develop new ideas and flavors. The shop has an evolving menu and they would love to hear your input. Email them your flavor suggestions at [favorites@dagneys.com](mailto:favorites@dagneys.com)

Website: <http://www.dagneysicecream.com/>

Facebook: <https://www.facebook.com/Dagneys/>

Hashtag: #dagneysicecream

## Chamber Ribbon Cuttings!



The Salina YMCA celebrates their completed remodeling project with a ribbon cutting!



Foley Equipment invited guests out to share in the ribbon cutting at their new building!

Denver. Kylan Laws is the new Program Assistant. Her duties include clerical support, administrative services of Festival visual arts shows, oversight of Artyopolis, the children's area of the Smoky Hill River Festival.

The **FE FOR A CURE 5K RACE/WALK** down Santa Fe will be held at 9:00am on Saturday, September 22nd. Proceeds to benefit cancer patients at the Tammy Walker Cancer Center. Dry-fit t-shirts for all participants. Corporate challenge for large and small businesses. Register online at [FeForACure.com](http://FeForACure.com) or call the Salina Regional Health Foundation (785) 452-6088 for additional details.

## New Members

### KANSAS AGRIBUSINESS RETAILERS ASSOCIATION

785-221-6774 • 816 SW Tyler, Topeka, KS  
Samantha Tenpenny

### PRAIRIELAND MARKET

785-827-5877 • 305 E. Walnut • Emily Rude

### BROWN & BIGELOW

785-539-6677 • Manhattan, KS • Robert Lipson

### MESSENGER CLOTHING CO.

785-823-7752 • 901 N. Ninth St. • Erik Shupe

### RIB CRIB BBQ

785-404-6804 • 3025 S. Ninth St. • Mary Walker

### JODY RYAN

SalinaHomes.com  
785-577-5371 • 300 S. Ninth St., Suite 101

## Ambassador of the Month



Marjie Anderson

Marjie Anderson has been named July Ambassador of the Month. Marjie is the

Director of Marketing with Tony's Pizza Events Center, 800 Midway. "Marjie has done a fantastic job this year and I can't wait to see how she finishes out her first year as a new Ambassador," said LaCrista Brightbill the Chamber's Membership and Community Relations Director. For her efforts, Marjie will receive \$25 in Smoky Hill Silver. Congratulations Marjie!

# BUSINESS *after* HOURS

REFRESHMENTS • TOURS • DOOR PRIZES

## Kansas Wesleyan University

100 E. Claflin • Sports Complex- N. Gate

Thursday, September 6

5-7pm • \$5 per person or Fast Pass

There's no better place in town for college football than the Graves Family Sports Complex at **Kansas Wesleyan University**. Come join us at the President's Pavilion. You'll get a peek at football practice, hear from their head coach, enjoy tailgate fare, play outdoor games and get a tour of the press box. You'll learn about what's happening at KWU, explore their M.B.A. program, and discover more about athletics, fine arts & their academic programs.

## Sacred Heart Jr. Sr. High School

234 E. Cloud St.

Thursday, September 27

5-7pm • \$5 per person or Fast Pass

**Sacred Heart Jr. Sr. High School**, a private school educating grade levels 7-12, is celebrating 110 years of educating generations. Sacred Heart's talented and dedicated faculty provides a challenging curriculum in a nurturing and caring environment. The smaller class sizes allow students to receive the individual attention they need, resulting in above average ACT/SAT scores. They exist to pass on Catholic faith teachings, always striving to develop minds and hearts to know Truth, choose Good and live Virtuously in the service of others, as a community & for the community.

*So far this year, \$1,800  
has been given away.*

## \$ It Pays to Attend \$

*Come on out, network with fellow Chamber members and discover all that the Kansas Wesleyan University and Sacred Heart Jr. Sr. High School have to offer.*

**For reservations call 827-9301 or  
email [dsmith@salinakansas.org](mailto:dsmith@salinakansas.org)**

**DOOR PRIZES (MUST BE PRESENT TO WIN)  
\$100 CASH ATTENDANCE DRAWING  
\$500, \$500, \$1,000 MEMBERSHIP DRAWINGS**



120 W. Ash, P.O. Box 586 • Salina, KS 67402-0586  
785-827-9301 • fx 785-827-9758 • [www.salinakansas.org](http://www.salinakansas.org)

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*salinakansas.org*



**Salina Area Young Professionals**

## SEP 7 • 2018 "Party With a Purpose-Lip Sync Battle for Charity" • Paramount Bar 219 N. Santa Fe • 6-10:30pm

Four local non-profit organizations will be competing in head-to-head lip sync battles to see who will be taking home all the money we raise throughout the night! The performances last year were great, and this year will only be better!

We are asking for a \$5 donation at the door that goes to the total pot. There will also be great prizes available through the raffle drawing we will do towards the end of the night. Tickets are \$1 a piece or an arm to arm length pull for \$20.

Stay around after the charity battles for the individual competition for the coveted YP Lip Sync Championship Belt! IF you want to participate in the battles, sign up early that night to reserve your spot! If you don't feel the courage to do it alone, we are allowing groups of up to 5 to compete!



Are **Northern  
Ireland** or  
**Scotland** on your  
bucket list?

What about **China**?

The Chamber has a  
great way for you to  
check those off!



See newsletter insert for details, including important dates!